

**LAKE CENTRAL SCHOOL CORPORATION**  
**Lake Central High School**  
**KAY TRAPP BOARD ROOM – Enter Door E**  
**8260 Wicker Avenue, St. John, IN 46373**

Board Members Present

Nicole Kelly, Secretary  
Janice Malchow, Board Member  
Howard Marshall, Board Member  
Jennifer Medlen, Vice-President  
Cindy Sues, President

Board Members Not Present

Administration Present

Dr. Lawrence Veracco, Superintendent  
Sarah Castaneda, Assistant Superintendent  
Rebecca Gromala, Director of Student Services  
Bill Ledyard, Director of Facilities  
Rob James, Director of Business Services  
Yolanda Bracey, Director of Primary Education  
Misty Scheuneman, Director of Secondary Education

Administration Not Present

*To view the archived video of the meeting in its entirety,  
go to the School Board section of website at [www.lcsc.us](http://www.lcsc.us)*

*All Motions Were Passed With a 5-0  
Vote Unless Otherwise Indicated*

**SCHOOL BOARD MEETING MINUTES**  
**March 4, 2024 - 7:00pm**

- I. Call to Order – *Cindy Sues*
  - The meeting was called to order and Pledge of Allegiance led by Board President Cindy Sues.
  
- II. Agenda: Approval, Deletions, Additions – *Dr. Veracco* – **Action Required**
  - Amendments to the agenda include revisions to the Personnel Packet under Sarah Castaneda’s section.
  - Jennifer Medlen moved to approve the revised Agenda. Nicole Kelly seconded the motion.
  - Motion carried.
  
- III. Correspondence – *Nicole Kelly*
  - There was no correspondence.
  
- IV. Liaison Committee Updates – *Cindy Sues*
  - A. Personnel Interview Committee: Howard Marshall
  - B. Schererville Redevelopment Commission: Nicole Kelly
  - C. Schererville Parks Department: Nicole Kelly
  - D. Lake Central Education Foundation: Janice Malchow
  - E. Legislative Committee: Janice Malchow
  - F. Dyer Parks Department: Janice Malchow

- G. Construction Committee: Cindy Sues
  - H. St. John Redevelopment Commission: Cindy Sues
  - I. Dollars for Scholars: Cindy Sues
  - J. Wellness Committee: Jennifer Medlen
  - K. Dyer Redevelopment Commission: Jennifer Medlen
- V. Official School Board Business Topics: Consent Agenda – *Dr. Veracco* – **Action Required**
- A. Approval of Minutes
    - Executive Session: February 19, 2024
    - Regular Board Meeting: February 19, 2024
  - B. Approval of Claims, Payroll and Extracurricular Expenditures
    - Janice Malchow moved to approve the Consent Agenda.
    - Cindy Sues seconded the motion.
    - Motion carried.
- VI. Public Comments Regarding Action Items
- There were no public comments regarding Action Items.
- VII. Official School Board Business Topics: Regular Agenda
- A. Superintendent – *Dr. Veracco*
    1. Legislative Update
    2. Adjustment to School Boundaries - Timeline/Criteria
  - B. Assistant Superintendent – *Sarah Castaneda*
    1. Personnel Recommendations – **Action Required** - Revised
      - Nicole Kelly moved to approve the Personnel Recommendations.
      - Janice Malchow seconded the motion.
      - Motion carried.
    2. Professional Leave Requests - **Action Required**
      - Janice Malchow moved to approve.
      - Howard Marshall seconded the motion.
      - Motion carried.
  - C. Director of Primary Education – *Yolanda Bracey*
    1. Professional Leave Requests - **Action Required**
      - Jennifer Medlen moved to approve.
      - Howard Marshall seconded the motion.
      - Motion carried.
  - D. Director of Secondary Education – *Misty Scheuneman*
    1. Professional Leave Requests - **Action Required**
      - Janice Malchow moved to approve.
      - Howard Marshall seconded the motion.
      - Motion carried.
    2. Field Trip Requests - **Action Required**
      - Nicole Kelly moved to approve.
      - Cindy Sues seconded the motion.
      - Motion carried.

- E. Director of Student Services - *Becky Gromala*
- F. Director of Facilities – *Bill Ledyard*
1. LCSC 2023 Capital Projects - Update
    - a. Bibich ES Projects
      - i. New Building Addition Project
    - b. LCHS (Freshman Center) HVAC Renovation
    - c. Grimmer MS HVAC Renovation
  2. Award and execute Change Order #GC-01-006 to Circle “R” Mechanical, Inc. for the Grimmer MS HVAC Renovation Project - **Action Required**
    - Jennifer Medlen moved to approve.
    - Nicole Kelly seconded the motion.
    - Motion carried.
  3. Award and execute the contract to VS America, Inc. for the classroom furniture (new rooms) for the Bibich ES Building Project - **Action Required**
    - Janice Malchow moved to approve.
    - Nicole Kelly seconded the motion.
    - Motion carried.
  4. Award and execute the contract to Sharp School Services, Inc. for the classroom furniture accessories (new rooms) for the Bibich ES Building Project - **Action Required**
    - Janice Malchow moved to approve.
    - Cindy Sues seconded the motion.
    - Motion carried.
  5. Award and execute the contract to VS America, Inc. for the classroom furniture (existing rooms) for the Bibich ES Building Project - **Action Required**
    - Janice Malchow moved to approve.
    - Jennifer Medlen seconded the motion.
    - Motion carried.
  6. Award and execute the contract to Sharp School Services, Inc. for the classroom furniture accessories (existing rooms) for the Bibich ES Building Project - **Action Required**
    - Nicole Kelly moved to approve.
    - Jennifer Medlen seconded the motion.
    - Motion carried.
- G. Director of Business Services – *Rob James*
1. Donations - **Action Required**
    - Howard Marshall moved to approve.
    - Janice Malchow seconded the motion.
    - Motion carried.
  2. Extra-Curricular Purchases - **Action Required**
    - Nicole Kelly moved to approve.
    - Jennifer Medlen seconded the motion.
    - Motion carried.
  3. ADM Update

VIII. Public Comments – *Cindy Sues*

- There were no public comments.

IX. Board Comments and Consideration of Future Agenda Items – *Cindy Sues*

Howard Marshall: I just wanted to reemphasize in discussions this evening about reading being very important. In my mind it is at the top of the list, jointly with some other requirements obviously, but to support the reading though interventions and approaches I think is just essential and we cannot leave out the support of the family and I'm talking about parents, older siblings, whatever. I've been fortunate enough to have my wife, a former teacher of second grade students, carry that forward with our grandchildren and I can see it absolutely requires parents to make that extra effort. I know we all lead busy lives and you haven't got the time, but help our school systems out, I think it's without question essential. Thank you.

Jennifer Medlen: I just wanted to say I had the pleasure of seeing SpongeBob SquarePants this weekend with the Lake Central Theatre Company and it was really excellent, thank you.

Janice Malchow: Yes, it was a very cute show. And, I was able to visit Mr. Gustas' math classroom at Clark the other day and it was very exciting. I mean, you could be in that room and think, oh it's chaos. But it's not chaos, it's that organized chaos. And that's when students learn because they're active learners, and it just extends all that active teaching and learning that we do in the primary grades. It just extends it up to the middle school. And, he said there were other people interested and it sounds like its going to take off and develop and it made me think about the CRISS training, and does Mr. Miller still do CRISS training? I think he's a real dynamo so I think that would be great. Did you get that letter I sent you? Nevermind. CRISS would be good and if he's not available I think Louise Tallent is a trainer also.

X. Board Calendar of Future Activities – *Dr. Veracco*

- Next School Board Meeting: Monday, March 18, 2024

XI. Adjournment – *Cindy Sues* – **Action Required**

- Nicole Kelly moved to adjourn the meeting at 7:45pm.
- Cindy Sues seconded the motion.
- Motion carried, meeting adjourned.

Minutes of the March 4, 2024 School Board Meeting were approved and adopted by the Board of School Trustees at the March 18, 2024 School Board Meeting.

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Cindy Sues, President

ATTEST:

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Nicole Kelly, Secretary



SUPPORTING  
DOCUMENTS  
FOR MINTUES

# Lake Central School Corporation

8260 Wicker Avenue  
Tel: (219) 365-8507

Saint John, IN 46373  
Fax: (219) 365-6406

website: [lcsc.us](http://lcsc.us)



Lawrence Veracco, Ph.D.  
Superintendent

Sarah Castaneda  
Assistant Superintendent

Yolanda Bracey, Ed. D.  
Director of Primary Education

Misty Scheuneman  
Director of Secondary Education

Rebecca Gromala  
Director of Student Services

## REVISIONS

**TO:** Board of School Trustees  
**FROM:** Sarah Castaneda, Assistant Superintendent  
**DATE:** February 29, 2024  
**RE:** Board Meeting of March 4, 2024

### Personnel

*(Board action required)*

We are recommending that the following be approved:

#### I. Certified Retirement & Resignation:

##### A. Retirement:

1. Kendal Smith, Science Teacher, Lake Central High School (effective May 29, 2024; 25 years of dedicated service).
2. Paul Volk, Art Teacher, Lake Central High School (effective May 29, 2024; 26 years of dedicated service).

##### B. Resignation:

1. Cheryl Cutsinger, Speech Therapist, Clark Middle School (effective February 28, 2024).

#### II. Classified Appointments, Transfer, Change of Hours, Retirements, Resignations:

##### A. Appointments:

1. Jodilynn Hoese, (Dyer), Paraprofessional, Protsman Elementary School (effective February 19, 2024).
2. Bridget Pullara, (Crown Point), Paraprofessional, TAP (effective February 26, 2024).
3. Michelle Mikrut, (Schererville), Paraprofessional, Grimmer Middle School (effective February 28, 2024).

##### B. Transfer:

1. Margarita Diaz transfer from two days Paraprofessional to Paraprofessional Substitute five days per week, Kolling Elementary School (effective February 26, 2024).

##### C. Change of Hours:

1. Sarah Nejman, from 3.25 hours to 4.0 hours per day as a Café Assistant at Lake Central High School (effective March 4, 2024).

##### D. Retirements:

1. Laura Pintler, Café Product Supervisor, Lake Central High School (effective May 29, 2024; 29 years dedicated service).
2. Karen Tarrant, Secretary/Bookkeeper, Protsman Elementary School (effective June 7, 2024; 23 years dedicated service).

3. Judy Toczek, Librarian, Watson Elementary School (effective August 9, 2024; 27 years of service).

**E. Resignation:**

1. Scott Smith, Bus Driver, Lake Central Transportation (effective March 1, 2024).

**III. Certified Extracurricular Resignation:**

**A. Resignation:**

1. Rick Good, Varsity Head Football Coach, Lake Central High School (effective February 19, 2024).

**IV. Classified Extracurricular Appointments and Resignations:**

**A. Appointments:**

1. Christopher Russo, Assistant Boy's Track Coach, Kahler Middle School (effective 23/24 school year).
2. Samuel Carlson, Assistant Boys Golf Coach, Lake Central High School (effective February 19, 2024)

**B. Resignation:**

1. Bryanna Moonen, Freshman Girls Volleyball Coach, Lake Central High School (effective February 29, 2024).

**Approval of Lake Central School Corporation Substitute Staff Appointments and Resignations – Refer to attached list of substitutes that have been hired and have resigned.**



03/04/2024

Substitutes - Hired

Employee Name	Hire Date	Job Description
Margaret Greer	2/29/2024	Sub Teacher
Angela Kaepplinger	2/21/2024	Sub Nurse/Sub Teacher
Rakim Ali	3/5/2024	Sub Teacher
Azeezat Jimoh	2/29/2024	Sub Teacher

Substitute - Resigned

Employee Name	Resignation Date	Job Description
Vesna Avramoska	2/19/2024	Sub Teacher
Delia Gonzalez	2/21/2024	Sub Nurse
Samantha Brown	2/21/2024	Classified Sub
Jessica Grzymiski	2/21/2024	Sub Teacher
Peggy Ricard	2/21/2024	Sub Teacher
Elizabeth Varichak	2/21/2024	Classified Sub
Melissa Polletta	2/21/2024	Classified Sub
Amanda Trinidad	2/21/2024	Sub Nurse
Jamie Aracella	2/21/2024	Sub Nurse
Susan Taylor	2/21/2024	Sub Nurse
Amanda Zasytis	2/21/2024	Sub Nurse
Wendy Skinner	2/28/2024	Sub Teacher



Board Meeting March 4, 2024

**Certified FMLA Leave**

Madeline Hill, Bibich Elementary School

Stephanie Quinn, Homan Elementary School

Christina Bocken, Watson Elementary

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**Yolanda Bracey, Ed.D.**  
Director of Primary Education

**Misty Scheuneman**  
Director of Secondary Education

**Rebecca Gromala**  
Director of Student Services

TO: Board of School Trustees  
FROM: Sarah Castaneda, Assistant Superintendent  
DATE: February 29, 2024  
RE: **Board Meeting of March 4, 2024**

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## **PROFESSIONAL LEAVE REQUESTS**

<b>NAME</b>	<b>DeAnn Alleva</b>
POSITION	Director of Food Service
SCHOOL	District
EVENT	Gordon Food Service Food Show
DATES	2/28/2024
PLACE	Rosemont, IL
DESCRIPTION	Food show where manufacturers present new food items
SPONSORING ORGANIZATION	Gordon Food Service
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$0 Estimated Travel Cost - Mileage & Parking
FUNDING	080-0-31   00-58000-0001

SC/vv

<b>NAME</b>	<b>Adam Groat, Andy Cripe, Paul Otte</b>
POSITION	Mechanics
SCHOOL	District
EVENT	A/C Training and Certification
DATES	3/14/2024
PLACE	Portage, IN
DESCRIPTION	A/C 609 Certification
SPONSORING ORGANIZATION	PBS Truck Parts
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$15 x (3) Estimated Travel Cost - \$0
FUNDING	030-0-27300-58000-0001

<b>NAME</b>	<b>DeAnn Alleva</b>
POSITION	Director of Food Service
SCHOOL	District
EVENT	ISNA School Nutrition Summit
DATES	4/11 - 4/12/2024
PLACE	Plainfield, IN
DESCRIPTION	Discussions on meal debt, commodity single bank discussion, breakouts
SPONSORING ORGANIZATION	Indiana School Nutrition Association
EXPENSES	Estimated Meal Cost - \$35 Estimated Hotel Cost - \$200 Estimated Required Fees - \$190 Estimated Travel Cost - Mileage
FUNDING	080-0-31100-58000-0001

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Director of Primary Education

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Director of Secondary Education

**Rebecca Gromala**  
Director of Student Services

TO: Board of School Trustees  
FROM: Yolanda Bracey, Director of Primary Education  
DATE: February 29, 2024  
RE: **Board Meeting of March 4, 2024**

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## ***PROFESSIONAL LEAVE REQUESTS***

<b>NAME</b>	Tracey Caposey
<b>POSITION</b>	Teacher
<b>SCHOOL</b>	Watson Elementary
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	2/28/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Phonic Knowledge: What, Why and How?
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$200 Estimated Travel Cost - \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

YB/vv



<b>NAME</b>	Erin Kaminski / Tracey Caposey
<b>POSITION</b>	Teachers
<b>SCHOOL</b>	Kolling / Watson
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	3/06/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	TRL 6 Step Lesson Plan for Decoding, Spelling & Fluency
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$200 x (2) Estimated Travel Cost - \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Rachel Forsythe, Lynn Malatestinic / Allie Doyle / Tracey Caposey
<b>POSITION</b>	Teachers
<b>SCHOOL</b>	Homan / Kolling / Watson
<b>EVENT</b>	Virtual Knowledge Blocks
<b>DATES</b>	3/13/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Reading & Spelling Multisyllabic Words
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$200 x (4) Estimated Travel Cost - \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Emily Maurek
<b>POSITION</b>	Music Teacher
<b>SCHOOL</b>	Peifer / Bibich
<b>EVENT</b>	OAKE Conference
<b>DATES</b>	3/14 - 3/15/2024
<b>PLACE</b>	Chicago, IL
<b>DESCRIPTION</b>	Annual conference of Kodaly teachers; Asked to be a speaker at the conference
<b>SPONSORING ORGANIZATION</b>	Organization of American Kodaly Educators
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$0 Estimated Travel Cost – \$0
<b>FUNDING</b>	N/A

<b>NAME</b>	Joelle Hopkins
<b>POSITION</b>	Teacher
<b>SCHOOL</b>	Watson Elementary
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	3/21/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Foundations of the Science of Reading
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Rachel Forsythe, Lynn Malatestinic
<b>POSITION</b>	Teachers
<b>SCHOOL</b>	Homan Elementary
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	4/03/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Meaningful Morphology
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 x (2) Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Emily Oswald
<b>POSITION</b>	School Social Worker
<b>SCHOOL</b>	Peifer Elementary
<b>EVENT</b>	From Prevention to Invention to Reinvention
<b>DATES</b>	4/03/2024
<b>PLACE</b>	Merrillville, IN
<b>DESCRIPTION</b>	Workshop on developing relationships and strategies to help children who have experienced trauma.
<b>SPONSORING ORGANIZATION</b>	Geminus
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$25 Estimated Travel Cost – \$0
<b>FUNDING</b>	Peifer Title II

<b>NAME</b>	Joelle Hopkins
<b>POSITION</b>	Teacher
<b>SCHOOL</b>	Watson Elementary
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	4/04/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Phonic Knowledge
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Joelle Hopkins
<b>POSITION</b>	Teacher
<b>SCHOOL</b>	Watson Elementary
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	4/11/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	6 Step Lesson Plan for Spelling, Decoding and Fluency
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund



<b>NAME</b>	Kathy Galosich, Catherine Sullivan / Julie Walker
<b>POSITION</b>	Teachers
<b>SCHOOL</b>	Protsman / Watson
<b>EVENT</b>	Virtual Knowledge Blocks
<b>DATES</b>	4/24/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Engaging With Vocabulary
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 x (3) Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Rebecca Butler
<b>POSITION</b>	School Psychologist
<b>SCHOOL</b>	Homan, Kolling, Bibich
<b>EVENT</b>	Virtual Knowledge Block
<b>DATES</b>	5/08/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	Meaningful Morphology
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

<b>NAME</b>	Kim Yelich, Julie Walker
<b>POSITION</b>	Teachers
<b>SCHOOL</b>	Watson Elementary
<b>EVENT</b>	Virtual Knowledge Blocks
<b>DATES</b>	5/15/2024
<b>PLACE</b>	Virtual
<b>DESCRIPTION</b>	6 Step Lesson Plan for Spelling, Decoding and Fluency / Building Oral Language to Boost Comprehension and Composition
<b>SPONSORING ORGANIZATION</b>	The Reading League
<b>EXPENSES</b>	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$200 x (2) Estimated Travel Cost – \$0
<b>FUNDING</b>	Corporation Science of Reading Fund

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**Yolanda Bracey, Ed.D.**  
Director of Primary Education

**Misty Scheuneman**  
Director of Secondary Education

**Rebecca Gromala**  
Director of Student Services

TO: Board of School Trustees  
FROM: Misty Scheuneman, Director of Secondary Education  
DATE: February 29, 2024  
RE: **Board Meeting of March 4, 2024**

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## **PROFESSIONAL LEAVE REQUESTS**

<b>NAME</b>	<b>Jeremy McGoldrick</b>
POSITION	Teacher
SCHOOL	Grimmer
EVENT	Purdue STEM Conference
DATES	2/23/2024
PLACE	Lafayette, IN
DESCRIPTION	STEM Conference
SPONSORING ORGANIZATION	Purdue University
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$0 Estimated Travel Cost - Mileage
FUNDING	684-3-1   200-58000-0003

MS/vv

<b>NAME</b>	<b>Nadia Giedemann</b>
POSITION	Dance Team Coach
SCHOOL	Clark/Grimmer/Kahler
EVENT	IHSDTA State Finals
DATES	3/02 - 3/03/2024
PLACE	Indianapolis, IN
DESCRIPTION	State Dance Competition
SPONSORING ORGANIZATION	IHSDTA
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$0 Estimated Travel Cost - \$0
FUNDING	Self-Funded

<b>NAME</b>	<b>Janelle LaRue</b>
POSITION	Secretary
SCHOOL	LCHS
EVENT	2024 IASP Secretaries Conference
DATES	3/08/2024
PLACE	Virtual
DESCRIPTION	Secretaries Conference
SPONSORING ORGANIZATION	Indiana Association of School Principals
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$99 Estimated Travel Cost - \$0
FUNDING	684-4-11300-58000-0002



<b>NAME</b>	<b>Elizabeth Martinez DeVries</b>
POSITION	Teacher
SCHOOL	LCHS
EVENT	LCHS Cultural Club Field Trip
DATES	3/09/2024
PLACE	Chicago, IL
DESCRIPTION	Cultural Club Field Trip to the Museum of Science and Industry
SPONSORING ORGANIZATION	LCHS Cultural Club
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$0 Estimated Travel Cost – \$0
FUNDING	Self-Funded

<b>NAME</b>	<b>Danielle Carr</b>
POSITION	Teacher
SCHOOL	LCHS
EVENT	ACP Computer Science Training
DATES	4/18 - 4/19/2024
PLACE	Bloomington, IN
DESCRIPTION	ACT Training to Teach Dual Credit Computer Science
SPONSORING ORGANIZATION	Indiana University
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost – \$0 Estimated Required Fees – \$0 Estimated Travel Cost – Mileage
FUNDING	LCHS Computer Science Fund

<b>NAME</b>	<b>Colleen Rock</b>
POSITION	Teacher
SCHOOL	Kahler Middle School
EVENT	IU Jacobs Educator Conference & Presentations
DATES	4/22 - 4/23/2024
PLACE	Bloomington, IN
DESCRIPTION	Present to preservice teachers & technology cohorts
SPONSORING ORGANIZATION	Indiana University
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$0 Estimated Travel Cost - \$0
FUNDING	n/a

<b>NAME</b>	<b>Mike Swartzentruber</b>
POSITION	Teacher & Coach
SCHOOL	LCHS
EVENT	Baseball Tournament
DATES	3/25 - 3/29/2024
PLACE	Nashville, TN
DESCRIPTION	Varsity Baseball Tournament
SPONSORING ORGANIZATION	Athletics
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$0 Estimated Travel Cost - \$0
FUNDING	Athletics

\*This request was previously approved at the 11/06/23 board meeting, but the schedule has changed and the tournament will last one more day, the team will not return until 3/29/2024.

<b>NAME</b>	<b>Kristina Collard, Carrie Wadycki-Cruz</b>
POSITION	Teachers
SCHOOL	LCHS
EVENT	J-Day/CCIM Conference
DATES	4/25 - 4/26/2024
PLACE	Muncie, IN
DESCRIPTION	Conference with workshops, contests, exhibitors and seminars for publications students
SPONSORING ORGANIZATION	Ball State University
EXPENSES	Estimated Meal Cost - \$0 Estimated Hotel Cost - \$0 Estimated Required Fees - \$0 Estimated Travel Cost - \$0
FUNDING	Self-Funded

# Lake Central School Corporation

8260 Wicker Avenue St. John, IN 46373  
Tel: (219) 365-8507 Fax: (219) 365-6406

**website: [lsc.us](http://lsc.us)**



Lawrence Veracco, Ph.D.  
Superintendent

Sarah Castaneda  
Assistant Superintendent

Yolanda Bracey, Ed.D.  
Director of Primary Education

Misty Scheuneman  
Director of Secondary Education

Rebecca Gromala  
Director of Student Services

TO: Board of School Trustees  
FROM: Misty Scheuneman, Director of Secondary Education  
DATE: February 29, 2024  
RE: **Board Meeting of March 4, 2024**

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## ***FIELD TRIP REQUESTS***

Nadia Giedemann, Dance Team Coach for Clark, Grimmer and Kahler Middle Schools, requests to take approximately (31) members of the dance team to Indianapolis, IN on March 2 - March 3, 2024 to compete in the IHSDTA State Finals at the Farmers Coliseum. This is a self-funded event.

Elizabeth Martinez DeVries, teacher at LCHS, requests to take approximately (29) students from the LCHS Cultural Club to Chicago, IL on March 9, 2024. The students will visit the Museum of Science and Industry to learn about cultures. This is a self-funded trip.

Mike Swartzentruber, Varsity Baseball Coach at LCHS, requests to take approximately (20) members of the varsity baseball team to Nashville, TN on March 25 - March 29, 2024. The team will compete in a baseball tournament. All fees are covered by athletics. *This request was previously approved at the 11/06/23 board meeting, but the tournament schedule changed and the team will not return until 3/29/24. This request is for approval of extending the trip from returning on 3/28/24 to a return on 3/29/24.*

Kristina Collard and Carrie Wadycki-Cruz, teachers at LCHS, request to take approximately (18) students from Publications and LCTV to Muncie, IN on April 25 - April 26, 2024 to attend the J-Day/CCiM Conference. The students will attend workshops, participate in contests and view exhibits. This is a self-funded trip.

MS/vv





Better Foresight  
 Better Insight  
 Better On-Site

317.263.6226  
 Indianapolis | Louisville  
 schmidt-arch.com

# Change Order GC-01-006

PROJECT: 2021-084.GMS Grimmer MS HVAC Improvements      DATE: 2/17/2024

CHANGE ORDER FOR: CP-12 Misc. Work to Existing      CONTRACT ID: GC-01

TO: Circle "R" Mechanical, Inc.      CHANGE ORDER: GC-01-006

**SCOPE OF WORK**

ITEM ID	PCO SUBJECT - PRICING	ITEM SUBJECT	COST
PCO-012-001	Misc. Work to Existing	Miscellaneous Work to Existing to Remain Items	\$13,204.82

Original Contract Total: \$4,309,575.00

Previously Approved Change Orders: \$56,146.82

Contract Total Prior to this Change Order was: \$4,365,721.82

Changes Made by This Change Order: \$13,204.82

New Contract Total: \$4,378,926.64

Contract Time will be changed by: 0 Days

Substantial Completion as of the date of this Change Order is:

CONTRACTOR	OWNER	ARCHITECT
By: Timothy Holding Project Manager (Circle "R" Mechanical, Inc.)	By: Bill Ledyard Director of Facilities (Lake Central School Corporation)	By: Eric Wolf Construction Administrator / Associate (Schmidt Associates)

*Tom Heck*

Signature:

2/1/2024

Date:

Signature:

Date:

*Eric Wolf*

Signature:

02/17/2024

Date:

GRIMMER MS - 2031-584-GMS - EXISTING HVAC EQUIPMENT REVIEW

UNIT TYPE	ROOM NUMBER / AREA	LOCATION	MODEL	COMMENTS/NOTES	SCOPE OF ACTION
CONNECTOR		BOYS LOCKER ROOM			RELOCATE CONTROL VALVE IN CONNECTION WITH MECHANICAL ROOMS TO BE REMOVED. MECHANICAL ROOMS TO BE REMOVED. A LISTING UNIFORM TO CLOSE WITH OUTSIDE AIR INTAKE UNIT IS ABOVE THE UNIT AND SHOULD BE REMOVED TO SATISFY A NEW LISTING BACK DRAUGHT EXHAUSTING CABINET UNIT (WATER AND EXTERIOR UNIT) BEING INSTALLED. A NEW MECHANICAL BUTTERFLY VALVE SHALL BE INSTALLED TO THE NEW CONTROL VALVE AND REWIRING TO THE NEW MECHANICAL ROOM SHALL BE INSTALLED. POSITIONING TO BE DETERMINED BY THE CONTRACTOR.
WALL MOUNTED CABINET UNIT HEATER	MAINS OFFICE	NEAR TO JANET'S OFFICE	HERMAN HFC200	EXISTING GATE VALVE UNIT IS CONNECTED TOWARDS COMBUSTION DAMPERS TO PREVENT FREEZING	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
CEILING CABINET UNIT HEATER	BOY / MECHANICAL EQUIPMENT	NEAR DOOR IN	UNION/2000		RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
CEILING CABINET UNIT HEATER	RECEPTION / BACK BOKE	ABOVE ENTRANCE DOOR	HELODUAIRE	EXISTING LINE VOLTAGE START	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
FAN COIL UNIT	44 / FACILITY	REAR CEILING TILE	CHARRIER HERMAN DTY 43 TB	OUTSIDE AIR DUCT, 3-WAY VALVE (OLD DUAL TEMP), LOW VOLTAGE (DUAL ST. ROOM 3425)	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
FAN COIL UNIT	ROOM 406 / TECH LTD	CEILING TILING IN UNDER SHELF	HERMAN HFC200	SPACE IS UTILIZED AND SURFACES BY INDUSTRY. SPACE IS WITHIN ROOM AND NOT USED OTHER EXCEPT AS STORAGE	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
FAN COIL UNIT	300	REAR WALL	HERMAN HFC200	REAR WALL AT REAR OF ROOM	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
BOY BOY	BOY OFFICE	BOY'S SPACE	AUTOMATED LOGIC	REAR WALL AT REAR OF ROOM	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
EXHAUST FAN	MAIN OFFICE	REAR OFFICE	HERMAN HFC200	FUNCTIONING PROBABLY	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.
EXHAUST FAN	COACH/HELDRITE	COACH/HELDRITE	HERMAN HFC200	ACTUATOR WORKING IN NOT CONNECTED AND HANGING	RELOCATE EXISTING LINE VOLTAGE START WITH NEW UNIT TO BE INSTALLED IN MAINS OFFICE. UNIT HEATER BECAUSE THE UNIT NOT LISTED FOR THIS APPLICATION. ABANDON IN PLACE EXISTING LINE VOLTAGE START AND MAIN CONTROL.



Sheet Metal • Heating • Air Conditioning  
 Ventilation • Plumbing • Fabrication • Service  
 Certified Air and Water Balancing  
 Temperature Control

*Women Owned Business Enterprise (WBE)*

DECEMBER 27, 2023

SCHMIDT ASSOCIATES  
 ERIC WOLF  
 415 MASSACHUSETTS AVE.  
 INDIANAPOLIS, IN 46204

RE: GRIMMER MIDDLE SCHOOL, MISC. WORK TO EXISTING TO REMAIN ITEMS CP-12

Circle "R" Mechanical proposes to furnish labor and material for the HVAC portion for the above named project for a total price of \$ 13,204.82

The above price includes:

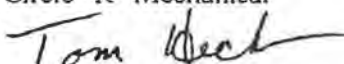
1. Remove & cap items as indicated
2. Temperature controls
3. Electrical work, reuse existing line voltage thermostat
4. Performance bond

The above price does not include:

**1. Sales tax**

Trade	Hours		Per Hour	Total
Sheetmetal Journeyman	16.00	@	104.55	1,672.80
Sheetmetal Foreman	18.00	@	110.90	1,996.20
Sheetmetal Shop Labor & Delivery	6.00	@	120.00	720.00
Pipe Fitter Foreman	12.00	@	130.00	1,560.00
HVAC Material Cost	830.00			830.00
Piping/Mechanical Material Cost	50.00			50.00
<b>CRM Subtotal</b>				<b>6,829.00</b>
Subcontractor/Electrical	1350.00			1,350.00
Subcontractor/Temperature Controls	3861.00			3,861.00
<b>Subcontractor Subtotal</b>				<b>5,211.00</b>
Overhead & Profit / Subcontractors			5%	260.55
Overhead & Profit / CRM		@	10%	682.90
Performance Bond	Yes			221.37
<b>TOTAL</b>				<b>13,204.82</b>

Thank you for the opportunity to quote you on this project. We are looking forward to working with you!

Respectfully  
 Circle "R" Mechanical  


Tom Heckman





# BUILDING AUTOMATION SYSTEM PROPOSAL



LCSC Grimmer MS

Prepared For: Circle "R" Mechanical, Inc.  
Attn: Tom Heckman  
[tom@circlermechanical.com](mailto:tom@circlermechanical.com)  
Project Info: Lake Central School Corporation  
Grimmer MS  
Existing Equipment Investigation

Date: 12/18/2023

Prepared By: David Shepherd, Account Executive  
M: 765-744-5885  
[david.shepherd@carrier.com](mailto:david.shepherd@carrier.com)

**Terms:** This proposal is subject to the attached TERMS AND CONDITIONS OF SALE AUTOMATED LOGIC CONTRACTING SERVICES, INC. dated January 2021.

## Project Description:

Automated Logic is pleased to provide the attached proposal according to the course of action listed in the "Existing Equipment Investigation 12-4-2023 Recommendations.xlsx" for the wall mounted cabinet unit heater in Mark's office and the ceiling hung cabinet unit heater near door M. For the wall mounted CUH, M3 will install a new controller provided by ALC and wire the existing valve to it. M3 will then install a new plate thermostat provided by ALC. ALC will verify functionality. For the ceiling hung CUH. M3 will install a new line voltage thermostat provided by ALC. ALC will verify functionality.

## Project Cost

M3 Electric Labor and Material: .....	\$2,030.00
<b>5% Markup:</b> .....	<b>\$102.00</b>
<b>ALC Engineering Labor:</b> .....	<b>\$320.00</b>
ALC Project Management Labor: .....	\$320.00
ALC System Specialist Labor: .....	\$150.00
ALC Material: .....	\$588.00
<b>10% Markup:</b> .....	<b>\$351.00</b>
Total Price for this CO: .....	\$3,861.00

Terms of existing Circle "R"/Automated Logic contract to remain unchanged.

If you have any questions or need additional information, please let me know.

# BUILDING AUTOMATION SYSTEM PROPOSAL



Thank you for your consideration of Automated Logic for this project. We look forward to working with you and your team on this unique opportunity. Please feel free to contact me anytime with questions or for any clarifications or scope modifications.

Sincerely,

*David Shepherd*

Account Executive  
Cell: 765-744-5885 | Office: 765-286-1993  
[david.shepherd@carrier.com](mailto:david.shepherd@carrier.com)  
[www.automatedlogic.com](http://www.automatedlogic.com)



**WE MAKE BUILDINGS BETTER.**

PROCEED AS INDICATED:

AUTOMATED LOGIC

CUSTOMER PO #

\_\_\_\_\_  
Name

\_\_\_\_\_  
Customer Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

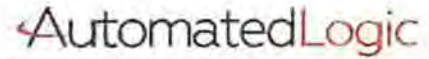
\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title



# BUILDING AUTOMATION SYSTEM PROPOSAL



TERMS AND CONDITIONS OF SALE | AUTOMATED LOGIC CONTRACTING SERVICES, INC.

JANUARY 2021

- PAYMENT AND TAXES** – Payment shall be made net 30 days from date of invoice. Automated Logic reserves the right to require cash payment or other alternative method of payment prior to shipment or completion of work if Automated Logic determines, in its sole discretion, that Customer or Customer's assignee's financial condition at any time does not justify continuance of the net 30 days payment term. In addition to the above, the Customer shall pay Automated Logic any taxes or government charges arising from this Agreement. If Customer claims any such taxes do not apply to transactions covered by this Agreement, Customer shall provide Automated Logic with acceptable tax exemption certificates. Payment for services agreements shall be due and payable in advance of services being rendered.
  - SCOPE OF WORK/EXCLUSIONS** – Repair to building construction, plastering, patching and painting are excluded. Customer agrees to provide Automated Logic with required field utilities (electricity, toilets, drinking water, receiving dock, project hoist, elevator service, etc.) without charge. Automated Logic agrees to keep the job site clean of debris arising out of its own operations. Customer shall not back charge Automated Logic for any costs or expenses without Automated Logic's written consent. Unless specifically noted in the statement of the scope of work or services undertaken by Automated Logic under this Agreement, Automated Logic's obligations under this agreement expressly exclude any work or service of any nature associated or connected with the identification, abatement, clean up, control, removal, or disposal of environmental hazards or dangerous substances, to include but not be limited to asbestos or PCBs, discovered in or on the premises. Any language or provision of the Agreement elsewhere contained which may authorize or empower the Customer to change, modify, or alter the scope of work or services to be performed by Automated Logic shall not operate to compel Automated Logic to perform any work (relating to Hazards) without Automated Logic's express written consent. Services performed at customer's direction outside of the scope of this Agreement will be billed at our scheduled rates.
  - EXTRAS** – Work and material in addition to or different from that stated herein, and changes in drawings, specifications or time of performance, shall be considered as extras, and shall enable Automated Logic to an adjustment in the contract price and the delivery schedule.
  - EMERGENCY SERVICE WORK** – If emergency service is performed at Customer's request and inspection does not reveal any defects for which Automated Logic is liable under this Agreement, Customer shall pay for such work at Automated Logic's prevailing time and material rate.
  - SHIPMENT/PARTIAL SHIPMENT/RETURNS** – All product shipments shall be F.C.A. shipping point (incoterms 2010), freight prepaid and allowed to the job site. Shipment dates quoted are approximate. Automated Logic does not guarantee its particular date for shipment or delivery. Automated Logic shall have the right to ship any portion of equipment, goods or other materials included in this Agreement and invoice Customer for such partial shipment. No goods will be accepted for return without prior written authorization. Returned goods may be subject to a restocking charge. Special order and non-stock items cannot be returned.
  - DELAYS** – Automated Logic shall not be liable for any delay in the performance of the work resulting from or attributed to acts or circumstances beyond Automated Logic's control, including, but not limited to, acts of God or of the public, acts of government, acts of terrorism, fire, floods, epidemics, freight embargoes, unusually severe weather, riots, strikes or labor disputes, conditions of the premises, acts or omissions of the Customer, Owner or other contractors, or delays caused by suppliers or subcontractors ("Force Majeure Event(s)"). In the event Automated Logic is delayed in manufacturing, shipping, delivery or any other performance under this Agreement by a Force Majeure Event and without the fault or negligence of Automated Logic, Automated Logic agrees to notify Customer in writing as soon as practicable of the causes of such delay, and Automated Logic shall further be entitled to an extension of the time equivalent to the duration of any such delay and a reasonable time in which to recover from said delay to resume performance. In the event any materials or equipment to be provided by Automated Logic under this Agreement becomes permanently unavailable as a result of a Force Majeure Event, Automated Logic shall be excused from furnishing said materials or equipment.
  - WARRANTY** – Automated Logic warrants to Customer that the Work performed by Automated Logic hereunder will comply in all material respects with the attached Scope of Work or Statement of Services and will be free from material defects in workmanship. Automated Logic warrants that all equipment manufactured by Automated Logic Corporation and all Automated Logic equipment, parts or components supplied hereunder will be free from defects in material and workmanship. Automated Logic shall at its option repair or replace, F.C.A. point of sale (incoterms 2010), any equipment, part or component sold by Automated Logic and determined to be defective within one (1) year from the date Customer has beneficial use. Automated Logic does not warrant products not manufactured by Automated Logic, but it does pass on to Customer any available manufacturer's warranty for such products. Automated Logic warrants that all services provided by Automated Logic hereunder shall be performed in a workmanlike manner. In the event any such service is determined to be defective within ninety (90) days of completion of that service, Automated Logic shall at its option re-perform or issue a credit for such service. Automated Logic's obligations as set forth herein shall be Customer's exclusive remedy. Automated Logic shall not be responsible for labor charges for removal or reinstallation of defective equipment, parts or components, for charges for transportation, handling and shipping, or for repairs or replacement of such equipment, parts or components required as a consequence of faulty installation when not installed by Automated Logic, misapplication, vandalism, abuse, exposure to chemicals, improper servicing, unauthorized alteration or improper operation by persons other than Automated Logic. **THIS WARRANTY IS GIVEN IN LIEU OF ALL OTHER WARRANTIES, EXPRESS, IMPLIED OR STATUTORY INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**
- Customer's use of any software provided under this Agreement is licensed (if applicable) and governed by the applicable and user license agreement.
- WORKING HOURS** – All services performed under this Agreement, including major repairs, are to be provided during Automated Logic's normal working hours unless otherwise agreed in writing.
  - CHANGE ORDERS/ADDITIONAL WORK** – Automated Logic will not perform additional work until such time as Automated Logic receives a change order, duly executed by each party, setting forth the scope and an agreed upon price for the additional work, as well as any appropriate adjustments to the delivery schedule. Additional work and/or materials supplied under any change order shall be subject to the terms of this Agreement.
  - CUSTOMER RESPONSIBILITIES** – Customer shall provide safe and reasonable access to the job site and equipment being serviced; provide a safe work environment; keep areas adjacent to equipment free of extraneous material; move any stock, fixtures, walls, partitions, ceilings, enclosures or such other property as may be necessary to perform the specified work; promptly notify Automated Logic of any unusual operating conditions; operate any equipment supplied hereunder properly and in accordance with instructions; and identify and label any asbestos containing material that may be present. The Customer will provide, in writing, prior to the start of a job, a signed statement regarding the absence or presence of asbestos for any job where the building or the equipment to be serviced is older than 1981. Should this document state that no asbestos is present, the Customer will also provide in writing the method used to determine the absence of asbestos. If on-site service via modem is being provided, the Customer shall provide and maintain, at Customer's cost, a voice grade dial-up telephone line or internet connection installed in a mutually agreed upon location.
  - LIMITATION OF LIABILITY** – Under no circumstances shall Automated Logic be liable for any indirect, incidental, special or consequential damages, including loss of revenue, loss of use of equipment or facilities, loss of data, or economic damages however arising. Automated Logic shall be liable for damage to property, other than equipment provided under this Agreement, and to persons, to the extent that Automated Logic's negligent acts or omissions directly contributed to such injury or property damage. To the extent permitted by law, Automated Logic's aggregate liability for any reason, whether in contract, tort (including negligence) or otherwise, will be limited to the value of the payments received by Automated Logic under this Agreement. The aggregate liability shall not limit the liability of Automated Logic for any injury to, or death of a person, caused by its gross negligence.
  - CUSTOMER TERMINATION FOR DEFAULT** – Customer shall have the right to terminate this Agreement for Automated Logic's default provided Automated Logic fails to cure such default within thirty (30) days after having been given prior written notice of the default. Upon early termination or expiration of this Agreement, Automated Logic shall have free access to enter Customer locations to disconnect and remove any and all Automated Logic-owned parts, tools and personal property. Additionally, Customer agrees to pay Automated Logic for all incurred but unamortized service costs performed by Automated Logic including overhead and a reasonable profit.
  - AUTOMATED LOGIC TERMINATION** – Automated Logic reserves the right to discontinue its service or performance under this Agreement any time payments have not been made as agreed or if alterations,

additions or repairs are made to equipment during the term of this Agreement by others without prior agreement between Customer and Automated Logic. Should Customer fail to make payment in accordance with the terms of the Agreement and such failure continues without cure for a period of five (5) days following Customer's receipt of written notice of such payment default, Automated Logic may terminate this Agreement without liability.

- CLAIMS / ALC EMPLOYEES** – Any lawsuits arising from the performance or nonperformance of this Agreement, whether based upon contract, negligence, strict liability or otherwise, shall be brought within one (1) year from the date the claim arose. The Customer acknowledges that Automated Logic's employees are valuable assets to Automated Logic. During the Term of this Agreement or one hundred eighty (180) days from the effective date, whichever is greater, if Customer hires an Automated Logic employee who worked at the Customer's facility at any time, the Customer agrees to 1) pay Automated Logic an amount equal to twelve (12) months' salary for such employee, and 2) reimburse Automated Logic for all costs associated with any training Automated Logic provided to such employee.

## 15. GOVERNMENT PROCUREMENTS –

- COMMERCIAL ITEMS** – The components, equipment and services provided by Automated Logic under this Agreement are "commercial items" as defined in Section 2.101 of the Federal Acquisition Regulations ("FAR"), and the prices of such components, equipment and services are based on Automated Logic's commercial pricing policies and practices (which do not consider any special requirements of U.S. Government cost principles, FAR Part 31, or any similar procurement regulations). As such, Automated Logic will not agree to provide or certify cost or pricing data, nor will Automated Logic agree to comply with the Cost Accounting Standards ("CAS"). In addition, no government procurement regulations, such as FARs or DFARS, shall apply to this Agreement except these regulations expressly accepted in writing by Automated Logic.

- WHERE AUTOMATED LOGIC IS SUBCONTRACTOR** – Where Automated Logic is subcontractor, Automated Logic is agreeing to perform a private subcontract for the sale of a commercial item on a fixed-price basis to Customer (a private entity) and in such there shall be no Federal Acquisition Regulations (FARs), DFARS, CFRs, or any other government procurement regulations of any kind which apply to this Agreement, except those regulations expressly accepted in writing by Automated Logic. In addition, Automated Logic will not agree to provide or certify cost or pricing data nor will Automated Logic agree to comply with the Cost Accounting Standards ("CAS"). Automated Logic refers to FAR 52.244-6, "Subcontracts for Commercial Items and Commercial Components."

- HAZARDOUS MATERIALS** – If Automated Logic encounters any asbestos or other hazardous material while performing this Agreement, Automated Logic may suspend its work and remove its employees from the project, until such material and any hazards associated with it are abated. The limit for Automated Logic's performance shall be extended accordingly, and Automated Logic shall be compensated for the delay.

- OCCUPATIONAL SAFETY AND HEALTH** – Automated Logic and Customer agree to notify each other immediately upon becoming aware of an inspection under, or any alleged violation of, the Occupational Safety and Health Act ("OSHA") relating in any way to the performance of work under this Agreement, the project or the job site.

- ENTIRE AGREEMENT, ASSIGNMENT AND MODIFICATION** – This Agreement contains the complete and exclusive statement of the agreement between Automated Logic and Customer and supersedes all previous or contemporaneous, oral or written, statements. Customer may assign this Agreement only with Automated Logic's prior written consent. No change, modification, amendment or waiver of any of the terms or conditions of this Agreement shall be binding upon the parties unless made in writing and duly executed by both parties hereto.

- CUSTOMER CONSENT** – Customer consents and agrees that Automated Logic may, from time to time, publicize Automated Logic related projects with Customer, including the value of such projects, in all forms and media for advertising, trade, and any other lawful purposes.

- FOR WORK BEING PERFORMED IN CALIFORNIA** – Contractors are required by law to be licensed and regulated by the Contractors' State License Board which has jurisdiction to investigate complaints against contractors if a complaint regarding a patent act or omission is filed within four years of the date of the alleged violation. A complaint regarding a patent act or omission pertaining to structural defects must be filed within 10 years of the date of the alleged violation. Any questions concerning a contractor may be referred to the Registrar, Contractors' State License Board, P.O. Box 26700, Sacramento, California 95826.

- INTELLECTUAL PROPERTY** – Notwithstanding anything to the contrary stated herein, Automated Logic retains ownership of its intellectual property and no license to Automated Logic's intellectual property is granted except as necessary for Customer to use any deliverables and/or services provided hereunder.

- ANTI-DISCRIMINATION POLICY** – The ALC Fostering a Respectful and Safe Work Environment policy is incorporated into these terms via this link: [ALC Anti-Discrimination Policy - Our Commitment](#)

- DATA PRIVACY** – Each party will comply with applicable data privacy laws governing personal information collected and processed under this Agreement.

## 16. REMOTE MONITORING

- DATA RIGHTS** – Customer hereby grants and agrees to grant to Automated Logic a worldwide, non-exclusive, non-transferable, irrevocable, perpetual, paid-up, royalty free license to any Source Data, with the right to sub-license to its affiliates and suppliers for (i) Automated Logic's performance of services pursuant to this Agreement, (ii) the improvement of Automated Logic services, and Automated Logic's Analytics Platform, (iii) improving product performance, operation, reliability, and maintainability, (iv) to create compile, and/or use datasets and/or statistics for the purposes of benchmarking, development of best practices, product improvement, (v) the provision of services to third parties, (vi) research, statistical, and marketing purposes, and/or (vii) in support of Automated Logic agreements.

Source Data – shall mean data that is produced directly from a system, or device and received at a collection point or a central server (e.g. a Automated Logic's database, data lake, or third party cloud service).

Analytics Platform – shall mean server algorithms or web interface systems used to (i) interpret, convert, manipulate, or calculate data, (ii) perform data processing, and/or (iii) the delivery of data to Automated Logic, affiliates or suppliers of Automated Logic, and/or Customer.

- RETURN OF DATA** – Customer understands and acknowledges that Automated Logic will collect Source Data that will be stored on and/or transmitted to Automated Logic's servers and to suppliers or affiliates that are contracted by Automated Logic and used to transmit, process, extract or store such Source Data for purposes of Automated Logic's performance of the service in accordance with this Agreement. Once such data and information has been stored and/or transmitted to Automated Logic's servers, Customer agrees that such data and information shall become part of Automated Logic's database and therefore subject to the license terms under section 23(a).

- DATA DELIVERY** – During the term of the Agreement Customer shall (i) make reasonable efforts to ensure that the hardware remains powered on, (ii) avoid intentional action to interfere, block or throttle collection and transmission of Source Data by Automated Logic, and (iii) avoid intentional action to disable, turn off, or remove the data collection hardware or software without Automated Logic's express written consent, which consent shall not be unreasonably withheld.

- DATA SAFEGUARDS** – ALC processes personal data as described in our privacy notice at [Carrier.com](#). The parties will comply with applicable data privacy laws governing personal data processed in connection with this Agreement, including the California Consumer Privacy Act (CCPA) and the European General Data Protection Regulation (GDPR), and take all reasonable commercial and legal steps to protect personal data. If ALC provides Carrier with personal data, Carrier will ensure that it has the legal right to do so, including notifying the individuals whose personal data it provides to ALC. If a party collects or processes personal data from California residents under this Agreement, such party is a "Service Provider" under the CCPA, and will not sell or exchange such personal data for anything of value.

- DATA PRIVACY** – Each party will comply with applicable data privacy laws governing personal information collected and processed under this Agreement. ALC processes personal data as described in our privacy notices at [https://www.automatedlogic.com/our](#)



## Tom Heckman

---

**From:** Greg Palmer <gpalmer@sargentelectric.com>  
**Sent:** Thursday, December 21, 2023 10:03 AM  
**To:** Tom Heckman  
**Cc:** Matthew Hase  
**Subject:** RE: Grimmer

Tom,

I was on site yesterday with our Foreman Ted and went through these with him. The line voltage stat for the boiler room that needs to be changed, there is one being removed that is the same one for the ceiling cabinet unit heater. If the school has no issue with using that stat we will just use the one being removed.

Labor - \$1250  
Materials - \$100

This would be for everything and provided they are fine with using the existing stat from the other unit. Just time to open stuff up and disconnect it and make safe since it is not being removed 100% and install some blank covers.

Thank you,

*Greg Palmer*



Greg Palmer | Commercial / Service Division Manager - NWI

601 East Chicago Avenue | East Chicago, IN 46312  
Tel: 219.354.2235 | Fax: 219.397.0206 | Cell: 219.808.9453  
Email: [gpalmer@sargentelectric.com](mailto:gpalmer@sargentelectric.com)

Please visit our new website at [www.sargentelectric.com](http://www.sargentelectric.com)



Please consider the environment before printing this email.

**From:** Tom Heckman <tom@circlermechanical.com>  
**Sent:** Thursday, December 21, 2023 9:43 AM  
**To:** Greg Palmer <gpalmer@sargentelectric.com>  
**Cc:** Matthew Hase <mhase@circlermechanical.com>  
**Subject:** FW: Grimmer

**WARNING - External email Exercise caution when opening attachments or clicking any links**  
Greg, do you have anything on this? I need to get pricing out asap.



**Tom Heckman**

Phone: 1 (219) 787-5566  
Mobile: 1 (219) 746-2950

Web: [www.circlermechanical.com](http://www.circlermechanical.com)  
Email: [tom@circlermechanical.com](mailto:tom@circlermechanical.com)  
6620 Shepherd Ave, Portage, IN 46368



From: Tom Heckman <[tom@circlermechanical.com](mailto:tom@circlermechanical.com)>  
Sent: Thursday, December 14, 2023 9:04 AM  
To: Heath Tetrault ([heath.tetrault@carrier.com](mailto:heath.tetrault@carrier.com)) <[heath.tetrault@carrier.com](mailto:heath.tetrault@carrier.com)>; Greg Palmer ([gpalmer@sargentelectric.com](mailto:gpalmer@sargentelectric.com)) <[gpalmer@sargentelectric.com](mailto:gpalmer@sargentelectric.com)>; [mmarshall@mechanicaltestandbalance.com](mailto:mmarshall@mechanicaltestandbalance.com)  
Cc: Matthew Hase <[mhase@circlermechanical.com](mailto:mhase@circlermechanical.com)>; John Bodish <[jbodish@circlermechanical.com](mailto:jbodish@circlermechanical.com)>; Andy Sacks <[asacks@circlermechanical.com](mailto:asacks@circlermechanical.com)>  
Subject: FW: Grimmer

I need pricing on the attached items.



**Tom Heckman**

Phone: 1 (219) 787-5566  
Mobile: 1 (219) 746-2950  
Web: [www.circlermechanical.com](http://www.circlermechanical.com)  
Email: [tom@circlermechanical.com](mailto:tom@circlermechanical.com)  
6620 Shepherd Ave, Portage, IN 46368



From: John Bodish <[jbodish@circlermechanical.com](mailto:jbodish@circlermechanical.com)>  
Sent: Thursday, December 14, 2023 7:17 AM  
To: Tom Heckman <[tom@circlermechanical.com](mailto:tom@circlermechanical.com)>; Matthew Hase <[mhase@circlermechanical.com](mailto:mhase@circlermechanical.com)>  
Subject: Grimmer

Tom and Matt,

See attached.

Not sure if you received this or not.

They want pricing for the existing to remain equipment.



**John Bodish**

## Field Superintendent

Phone: 1 (219) 787-5566

Mobile: 1 (219) 746-3061

Web: [www.circlermechanical.com](http://www.circlermechanical.com)

Email: [jbodish@circlermechanical.com](mailto:jbodish@circlermechanical.com)

6620 Shepherd Ave, Portage, IN 46368



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## Quotation

Quote Number 0200199043

Revision 6

Revision Date 02/26/2024

Customer VS America, Inc.  
1940 Abbott Street  
Suite 501  
Charlotte NC 28203  
United States

Contact Kristen Humphries

Customer Reference **SSS - Bibich ES**

Date Quoted 01/30/2024

Inside Sales Contact Gabi Willert  
☎ 704-378-6500  
g.willert@vsamerica.com

Territory Manager Kristen Humphries  
☎ 317-437-7944  
k.humphries@vsamerica.com

### To Whom It May Concern:

Please note the following pricing has been presented in net values, based on the stated models, attributes, and quantities. Any alterations may be subject to updated pricing.

Pricing is valid for 30 days\* for projects delivering within 9 months of the receipt of a complete PO. Orders with delivery requirements outside of 9 months must be requoted. Please discuss specific project requirements with your VS America Territory Manager.

Freight costs to a single delivery address within the continental US are included if the total net amount is over \$40,000 USD. Please refer to the VS Freight Terms for a complete list of restrictions and exclusions. Installation is not included in unit pricing.

Please check all details prior to submitting an order. Where details have been left unspecified in the request, default selections have been quoted. If you have any questions, please contact your Inside Sales Representative or Territory Manager at the numbers shown above.

Best Regards,

VS America Inc.

\*Barring the announcement of a formal price increase.



Item	Model/Description	Quantity	Unit Net Price	Extended price
1	<b>3rd grade rooms (4 rooms)</b>			
1.1	<b>23000</b> EcoTable-R, table, four-legged round tubé frame	120	\$ 281.20	\$ 33,744.00
	<b>205 table height</b> 071 71cm size green <b>230 metal color</b> 063 anthracite <b>348 top</b> 055 Chipboard laminated <b>209 thickness</b> 190 19mm <b>356 color laminate</b> 035 andes grey <b>439 table top edge</b> 002 2.5mm plastic, r= 2,5mm <b>440 laminate color table top edge</b> 035 andes grey <b>515 equipment</b> 015 plastic box 7,5cm high anthra. <b>500 glides / castors</b> 086 2 Castors rear, 2 2K glides <b>903 packaging</b> 002 with export protection  <b>Width</b> 70.0 cm <b>Depth</b> 50.0 cm  <b>Unit List Price</b> \$ 370.00 <b>Discount (%)</b> 24.00000			
1.2	<b>31400</b> PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	140	\$ 117.80	\$ 16,492.00
	<b>204 seat height</b> 043 43cm size green <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 155.00 <b>Discount (%)</b> 24.00000			
1.3	<b>31505</b> PantoMove-LuPo, swivel chair, gas-spring height adjustment: from 42.4-55.2cm, plastic seat-backrest shell, size L with piggy-back suspension	4	\$ 277.40	\$ 1,109.60
	<b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 064 soft castors, height +2,5cm <b>608 mechanism</b> 008 3D rocking function <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 365.00 <b>Discount (%)</b> 24.00000			
1.4	<b>45325</b> Shift+ Landscape low cabinet, 2 Intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	8	\$ 1,618.80	\$ 12,950.40
	<b>506 sliding handle</b> 009 2 sliding handles <b>237 metal color handle</b> 063 anthracite <b>340 body</b> 001 chipboard décor <b>341 body color laminate</b> 035 andes grey <b>344 base type</b> 029 mobile, spec.castors, d= 10cm <b>361 finished back</b> 022 perforated metal <b>362 color finished back</b> 063 anthracite <b>505 equipment</b> 074 with magnet for linking <b>544 Row 1</b> 025 plast. boxes 15cm high anthrac <b>545 Row 2</b> 025 plast. boxes 15cm high anthrac <b>546 Row 3</b> 025 plast. boxes 15cm high anthrac <b>903 packaging</b> 002 with export protection  <b>Width</b> 105.5 cm <b>Height</b> 110.2 cm <b>Depth</b> 42.5 cm  <b>Unit List Price</b> \$ 2130.00 <b>Discount (%)</b> 24.00000			

Item	Model/Description	Quantity	Unit Net Price	Extended price
1.5	03825 Hokki, plastic stool for active sitting	20	\$ 95.00	\$ 1,900.00
	204 seat height	046	46cm size blue	
	290 color	029	dark blue	
	281 seat type / finish	005	Foam overlay	
	903 packaging	002	with export protection	
	Unit List Price		\$ 125.00	
	Discount (%)		24.00000	
1	3rd grade rooms (4 rooms)			Section Total \$ 66,196.00
2	Kindergarten (5 rooms)			
2.1	23000 EcoTable-R, table, four-legged round tube frame	150	\$ 281.20	\$ 42,180.00
	205 table height	059	59cm size yellow	
	230 metal color	063	anthracite	
	348 top	065	Chipboard laminated	
	209 thickness	190	19mm	
	356 color laminate	035	andes grey	
	439 table top edge	002	2.5mm plastic, r= 2.5mm	
	440 laminate color table top edge	035	andes grey	
	515 equipment	015	plastic box 7.5cm high anthra.	
	500 glides / castors	086	2 Castors rear, 2 2K glides	
	903 packaging	002	with export protection	
	Width		70.0 cm	
	Depth		50.0 cm	
	Unit List Price		\$ 370.00	
	Discount (%)		24.00000	
2.2	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	180	\$ 117.80	\$ 21,204.00
	204 seat height	035	35cm size yellow	
	230 metal color	063	anthracite	
	280 seat / backrest plastic	029	dark blue	
	500 glides / castors	040	2-component glides	
	903 packaging	002	with export protection	
	Unit List Price		\$ 155.00	
	Discount (%)		24.00000	
2.3	31508 PantoMove-LuPo KiGa, swivel chair, gas-spring height adjustment from 35.4-44.3cm, with polypropylene seat and backrest shell, size L with piggy-back suspension	6	\$ 277.40	\$ 1,664.40
	230 metal color	063	anthracite	
	280 seat / backrest plastic	029	dark blue	
	500 glides / castors	064	soft castors, height +2,5cm	
	608 mechanism	008	3D rocking function	
	903 packaging	002	with export protection	
	Unit List Price		\$ 365.00	
	Discount (%)		24.00000	

Item	Model/Description	Quantity	Unit Net Price	Extended price
2.4	<b>45325</b> Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	12	\$ 1,618.80	\$ 19,425.60
	506 sliding handle	009	2 sliding handles	
	237 metal color handle	063	anthracite	
	340 body	001	chipboard décor	
	341 body color laminate	035	andes grey	
	344 base type	029	mobile, spec.castors, d= 10cm	
	361 finished back	022	perforated metal	
	362 color finished back	063	anthracite	
	505 equipment	074	with magnet for linking	
	544 Row 1	025	plast. boxes 15cm high anthrac	
	545 Row 2	025	plast. boxes 15cm high anthrac	
	546 Row 3	025	plast. boxes 15cm high anthrac	
	903 packaging	002	with export protection	
	Width	105.5 cm		
	Height	110.2 cm		
	Depth	42.5 cm		
	Unit List Price	\$ 2130.00		
	Discount (%)	24.00000		
2	<b>Kindergarten (6 rooms)</b>			<b>Section Total \$ 84,474.00</b>
3	<b>Preschool (2 rooms)</b>			
3.1	<b>23095</b> EcoTable-R, table, four-legged round tube frame.	8	\$ 596.60	\$ 4,772.80
	205 table height	059	59cm size yellow	
	230 metal color	063	anthracite	
	348 top	035	Chipboard laminated	
	209 thickness	190	19mm	
	356 color laminate	035	andes grey	
	439 table top edge	002	2.5mm plastic, r= 2.5mm	
	440 laminate color table top edge	035	andes grey	
	500 glides / castors	083	2 Castors left, 2 2K glides	
	903 packaging	002	with export protection	
	Width	160,0 cm		
	Depth	90,0 cm		
	Unit List Price	\$ 785.00		
	Discount (%)	24.00000		
3.2	<b>31400</b> PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	28	\$ 117.80	\$ 3,298.40
	204 seat height	035	35cm size yellow	
	230 metal color	063	anthracite	
	280 seat / backrest plastic	029	dark blue	
	500 glides / castors	040	2-component glides	
	903 packaging	002	with export protection	
	Unit List Price	\$ 155.00		
	Discount (%)	24.00000		

Item	Model/Description	Quantity	Unit Net Price	Extended price
3.3	45325 Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	4	\$ 1,618.80	\$ 6,475.20
	506 sliding handle	009	2 sliding handles	
	237 metal color handle	063	anthracite	
	340 body	001	chipboard décor	
	341 body color laminate	035	andes grey	
	344 base type	029	module, spec.castors, d= 10cm	
	361 finished back	022	perforated metal	
	362 color finished back	063	anthracite	
	505 equipment	074	with magnet for linking	
	544 Row 1	025	plast. boxes 15cm high anthrac	
	545 Row 2	025	plast. boxes 15cm high anthrac	
	546 Row 3	025	plast. boxes 15cm high anthrac	
	903 packaging	002	with export protection	
	Width	105.5 cm		
	Height	110.2 cm		
	Depth	42.5 cm		
	Unit List Price	\$ 2130.00		
	Discount (%)	24.00000		
3	Preschool (2 rooms)			Section Total \$ 14,546.40
4	Special Ed (1 room K-2)			
4.1	23000 EcoTable-R, table, four-legged round tube frame	5	\$ 235.60	\$ 1,178.00
	205 table height	064	64cm size red	
	230 metal color	063	anthracite	
	348 top	055	Chipboard laminated	
	209 thickness	190	19mm	
	356 color laminate	035	andes grey	
	439 table top edge	002	2.5mm plastic, r= 2.5mm	
	440 laminate color table top edge	035	andes grey	
	500 glides / castors	086	2 Castors rear, 2 2K glides	
	903 packaging	002	with export protection	
	Width	70.0 cm		
	Depth	50.0 cm		
	Unit List Price	\$ 310.00		
	Discount (%)	24.00000		
4.2	23003 EcoTable-R, table, four-legged round tube frame	5	\$ 345.80	\$ 1,729.00
	205 table height	064	64cm size red	
	230 metal color	063	anthracite	
	348 top	055	Chipboard laminated	
	209 thickness	190	19mm	
	356 color laminate	035	andes grey	
	439 table top edge	002	2.5mm plastic, r= 2.5mm	
	440 laminate color table top edge	035	andes grey	
	500 glides / castors	083	2 Castors left, 2 2K glides	
	903 packaging	002	with export protection	
	Width	130.0 cm		
	Depth	50.0 cm		
	Unit List Price	\$ 455.00		
	Discount (%)	24.00000		
4.3	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	20	\$ 117.80	\$ 2,356.00
	204 seat height	038	38cm size red	
	230 metal color	063	anthracite	
	280 seat / backrest plastic	029	dark blue	
	500 glides / castors	040	2-component glides	
	903 packaging	002	with export protection	
	Unit List Price	\$ 155.00		
	Discount (%)	24.00000		

Item	Model/Description	Quantity	Unit Net Price	Extended price
4.4	31508 PantoMove-LuPo KiGa, swivel chair, gas-spring height adjustment from 35,4-44,3cm, with polypropylene seat and backrest shell, size L with piggy-back suspension	1	\$ 277.40	\$ 277.40
	230 metal color	063 anthracite		
	280 seat / backrest plastic	029 dark blue		
	500 glides / castors	064 soft castors, height +2,5cm		
	608 mechanism	008 3D rocking function		
	903 packaging	002 with export protection		
	Unit List Price	\$ 365.00		
	Discount (%)	24.000000		
4.5	03825 Hokki, plastic stool for active sitting	5	\$ 91.20	\$ 456.00
	204 seat height	038 38cm size red		
	290 color	029 dark blue		
	281 seat type / finish	005 Foam overlay		
	903 packaging	002 with export protection		
	Unit List Price	\$ 120.00		
	Discount (%)	24.000000		
4.6	45325 Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	2	\$ 1,687.20	\$ 3,374.40
	506 sliding handle	009 2 sliding handles		
	237 metal color handle	063 anthracite		
	340 body	001 chipboard décor		
	341 body color laminate	035 andes grey		
	344 base type	029 mobile, spec.castors, d= 10cm		
	361 finished back	022 perforated metal		
	362 color finished back	063 anthracite		
	505 equipment	074 with magnet for linking		
	544 Row 1	015 plast. boxes 7.5cm high anthra		
	545 Row 2	015 plast. boxes 7.5cm high anthra		
	546 Row 3	025 plast. boxes 15cm high anthrac		
	903 packaging	002 with export protection		
	Width	105,5 cm		
	Height	110,2 cm		
	Depth	42,5 cm		
	Unit List Price	\$ 2220.00		
	Discount (%)	24.000000		
4	Special Ed (1 room K-2)			Section Total \$ 9,370.80
5	Special Ed (1 room 3rd-4th)			
5.1	23000 EcoTable-R, table, four-legged round tube frame	5	\$ 235.60	\$ 1,178.00
	205 table height	071 71cm size green		
	230 metal color	063 anthracite		
	348 top	055 Chipboard laminated		
	209 thickness	190 19mm		
	356 color laminate	035 andes grey		
	439 table top edge	002 2,5mm plastic, r= 2,5mm		
	440 laminate color table top edge	035 andes grey		
	500 glides / castors	086 2 Castors rear, 2 2K glides		
	903 packaging	002 with export protection		
	Width	70.0 cm		
	Depth	50.0 cm		
	Unit List Price	\$ 310.00		
	Discount (%)	24.000000		



Item	Model/Description	Quantity	Unit Net Price	Extended price
5.2	<b>23003</b> EcoTable-R, table, four-legged round tube frame	5	\$ 345.80	\$ 1,729.00
	<b>205 table height</b> 071 71cm size green <b>230 metal color</b> 063 anthracite <b>348 top</b> 055 Chipboard laminated <b>209 thickness</b> 190 19mm <b>356 color laminate</b> 035 andes grey <b>439 table top edge</b> 002 2.5mm plastic, r= 2.5mm <b>440 laminate color table top edge</b> 035 andes grey <b>500 glides / castors</b> 083 2 Castors left; 2 2K glides <b>903 packaging</b> 002 with export protection  <b>Width</b> 130.0 cm <b>Depth</b> 50.0 cm  <b>Unit List Price</b> \$ 455.00 <b>Discount (%)</b> 24.00000			
5.3	<b>31400</b> PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	20	\$ 117.80	\$ 2,356.00
	<b>204 seat height</b> 043 43cm size green <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 155.00 <b>Discount (%)</b> 24.00000			
5.4	<b>31506</b> PantoMove-LuPo, swivel chair, gas-spring height adjustment from 42.4-55.2cm, plastic seat-backrest shell, size L with piggy-back suspension	1	\$ 277.40	\$ 277.40
	<b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 064 soft castors, height +2.5cm <b>608 mechanism</b> 008 3D rocking function <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 365.00 <b>Discount (%)</b> 24.00000			
5.5	<b>03825</b> Hokki, plastic stool for active sitting	5	\$ 95.00	\$ 475.00
	<b>204 seat height</b> 046 46cm size blue <b>290 color</b> 029 dark blue <b>281 seat type / finish</b> 005 Foam overlay <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 125.00 <b>Discount (%)</b> 24.00000			

Item	Model/Description	Quantity	Unit Net Price	Extended price
5.6	45325 Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf Inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	2	\$ 1,687.20	\$ 3,374.40
	506 sliding handle	008	2 sliding handles	
	237 metal color handle	063	anthracite	
	340 body	001	chipboard décor	
	341 body color laminate	035	andes grey	
	344 base type	029	mobile, spec, castors, d= 10cm	
	361 finished back	022	perforated metal	
	362 color finished back	063	anthracite	
	505 equipment	074	with magnet for linking	
	544 Row 1	015	plast. boxes 7.5cm high anthra	
	545 Row 2	015	plast. boxes 7.5cm high anthra	
	546 Row 3	025	plast. boxes 15cm high anthrac	
	903 packaging	002	with export protection	
	Width	105.5	cm	
	Height	110.2	cm	
	Depth	42.5	cm	
	Unit List Price	\$ 2220.00		
	Discount (%)	24.00000		

5 Special Ed (1 room 3rd-4th) Section Total \$ 9,389.80

6 Applied Skill (Green dot)

6.1	23000 EcoTable-R, table, four-legged round tube frame	5	\$ 235.60	\$ 1,178.00
	205 table height	071	71cm size green	
	230 metal color	063	anthracite	
	348 top	055	Chipboard laminated	
	209 thickness	190	19mm	
	356 color laminate	035	andes grey	
	439 table top edge	002	2.5mm plastic, r= 2.5mm	
	440 laminate color table top edge	035	andes grey	
	500 glides / castors	086	2 Castors rear, 2 2K glides	
	903 packaging	002	with export protection	
	Width	70.0	cm	
	Depth	50.0	cm	
	Unit List Price	\$ 310.00		
	Discount (%)	24.00000		

6.2	23003 EcoTable-R, table, four-legged round tube frame	5	\$ 345.80	\$ 1,729.00
	205 table height	071	71cm size green	
	230 metal color	063	anthracite	
	348 top	055	Chipboard laminated	
	209 thickness	190	19mm	
	356 color laminate	035	andes grey	
	439 table top edge	002	2.5mm plastic, r= 2.5mm	
	440 laminate color table top edge	035	andes grey	
	500 glides / castors	083	2 Castors left, 2 2K glides	
	903 packaging	002	with export protection	
	Width	130.0	cm	
	Depth	50.0	cm	
	Unit List Price	\$ 455.00		
	Discount (%)	24.00000		

6.3	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	25	\$ 117.80	\$ 2,945.00
	204 seat height	043	43cm size green	
	230 metal color	063	anthracite	
	280 seat / backrest plastic	029	dark blue	
	500 glides / castors	040	2-component glides	
	903 packaging	002	with export protection	
	Unit List Price	\$ 155.00		
	Discount (%)	24.00000		

Item	Model/Description	Quantity	Unit Net Price	Extended price
6.4	<b>45325</b> Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes. 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook.	1	\$ 1,687.20	\$ 1,687.20
	<b>506 sliding handle</b>	009	2 sliding handles	
	<b>237 metal color handle</b>	063	anthracite	
	<b>340 body</b>	001	chipboard décor	
	<b>341 body color laminate</b>	035	andes grey	
	<b>344 base type</b>	029	mobile, spec.castors, d= 10cm	
	<b>361 finished back</b>	022	perforated metal	
	<b>362 color finished back</b>	063	anthracite	
	<b>505 equipment</b>	074	with magnet for linking	
	<b>544 Row 1</b>	015	plast. boxes 7.5cm high anthra	
	<b>545 Row 2</b>	015	plast. boxes 7.5cm high anthra	
	<b>546 Row 3</b>	025	plast. boxes 15cm high anthrac	
	<b>903 packaging</b>	002	with export protection	
	<b>Width</b>		105.5 cm	
	<b>Height</b>		110.2 cm	
	<b>Depth</b>		42.5 cm	
	<b>Unit List Price</b>		\$ 2220.00	
	<b>Discount (%)</b>		24.00000	
6	<b>Applied Skill (Green dot)</b>			<b>Section Total \$ 7,539.20</b>

**Section Overview**

<b>Section</b>	<b>Section Description</b>	<b>Section Total</b>
1	3rd grade rooms (4 rooms)	\$ 66,196.00
2	Kindergarten (6 rooms)	\$ 84,474.00
3	Preschool (2 rooms)	\$ 14,546.40
4	Special Ed (1 room K-2)	\$ 9,370.80
5	Special Ed (1 room 3rd-4th)	\$ 9,389.80
6	Applied Skill (Green dot)	\$ 7,539.20
		<hr/>
		Subtotal \$ 191,516.20
		<hr/>
		Installation \$ 13,405.00
		<hr/>
		<b>Total \$ 204,921.20</b>

Payment Terms: Immediate Payment

Please send POs to: [orders@vsamerica.com](mailto:orders@vsamerica.com)



**Sharp School Services, Inc**  
**6400 Lincolnway**  
**Hobart, Indiana 46342**




**Toll Free: 800-578-9972**  
**Fax: 219-942-4215**  
[www.sharpschoolservices.com](http://www.sharpschoolservices.com)





### Quotation

<b>Bill to:</b>	<b>Ship to:</b>
Bibich Elementary School 14600 W. 81st St. Dyer, IN 46311	Lake Central School Corporation 14600 W. 81st St. Dyer, IN 46311



**Date:** February 27, 2024  
**Quote #** BE020224R1  
**Expires in 45 days**  
**Rep:** Drew Kurz

#### Non-VS Classroom Items-15 Rooms

Vendor	Item #	Item Description	QTY	Unit Price	Extended Price
Copernicus	BE1	Copernicus Bamboo Teaching Easel. Double-sided. Casters for mobility. Not on National Contract 	10	\$ 429.00	\$ 4,290.00
Copernicus	Freight	Cost to ship 10 Easels to Bibich Elementary	1	\$ 720.00	\$ 720.00
DKA	TER-4025	4 drawer letter file, vertical, locking, 25" deep x 15" wide x 52" high Metal color: Light gray Not on National Contract 	15	\$ 376.00	\$ 5,640.00
Flagship Carpets	FE404-44A	ABC Seating Carpet. 7'6" x 12'. 30 squares for seating. 	11	\$ 360.00	\$ 3,960.00

Fomcore	F721	Fomcore Hug Chair. Grade 1 Vinyl:		1	\$ 587.00	\$ 587.00
SitOnIt	2223 F A128 B1 VG2 C17 B0 MC20 FC1 Z1 KD	Wit task chair. Mesh midback. Vinyl seat. Height adjustable arms. Carpet and hard floor casters. Standard synchro mechanism. Mesh: MC20 Onyx Vinyl Seat: Slide, Electric Blue Omnia Contract R191803 - TVR # 914440		15	\$ 373.00	\$ 5,595.00
WB	TD7374- 95UNET- AC-LPD- S/C	Teachers Mobile Desk with Three Drawer Cabinet, One-T Leg, Bullet Top, 60" Width, 22" Depth, 30.375" Height, Finished Both Ends, Gang Lock, Large Pencil Drawer, Perforated Metal Modesty Panel w/Wire Management Laminate Top: Burnt Strand FO 6307-58 Lotz Armor Edge: Black Metal: Textured Black TIPS National Contract Pricing TIPS # 210305		15	\$ 958.00	\$ 14,370.00
WB	PNX7833- ADJ	Elevate Teacher's Lectern 30" Crescent w/Pneumatic X Base, 29"-42" Adjustable Height, Foot Pedal Adjustment, Casters & Grand Hank Glides Laminate Top: Burnt Strand FO 6307-58 Lotz Armor Edge: Black Metal: Textured Black TIPS National Contract Pricing TIPS # 210305		15	\$ 431.00	\$ 6,465.00



WB	ELS7226-EJA-CV-S05	Horseshoe 48x72x1.25 ELO Table. 2" Straight round adj. height legs Adjustable height legs from 21.25"-34.25"  Laminate Top: Grey Nebula WI 4622-60 Lotz Armor Edge: Black Metal: Textured Black  TIPS National Contract Pricing TIPS # 210305	 ELS7226-EJA04-CV-S05	16	\$ 500.00	\$ 8,000.00
WB	Freight	Cost to ship all items directly to Bibich Elementary. Liftgate charge included		1	\$ 722.00	\$ 722.00
Media Tech	TTMSS-351217 990-003880-000	Table Top Mail Sorter Storage, ~35"W x 12"D x 17-1/2"H TFL with PVC edge banding. Unit to have 5 slots high x 3 slots wide. Shelves to be 3/4"thick and fixed in place. To have finished back.  Laminate: Sunset Grey  National Coop Purchasing Alliance #14-15  990-099783-000		20	\$ 398.00	\$ 7,960.00
Media Tech	Freight	Cost to ship all components to Bibich Elementary		1	\$ 490.00	\$ 490.00
KRS	RDI	Install of Teacher Desks, Horseshoe Tables and Teacher mobile station (0.7)		1	\$ 2,778.00	\$ 2,778.00
SSS	RDI	Install of Teacher Chairs, Easels, File Cabinet, Mail Slot Cabinets and Hug Chair		1	No Charge	No Charge
					<b>Total</b>	<b>\$ 61,577.00</b>

**Contract Numbers must appear on your PO where they are available**

All prices include freight charges.  
Prices include unloading at time of delivery.  
Prices include assembly and installation.

Thank you for the opportunity to quote,

*Drew Kurz*

Unload: Sharp	Install: Sharp
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VS America, Inc.  
1940 Abbott Street Suite 501  
Charlotte, NC 28203  
704-378-6500

# Quotation

Quote Number 0200201581

Revision 2024-3

Revision Date 02/26/2024

Customer VS America, Inc.  
1940 Abbott Street  
Suite 501  
Charlotte NC 28203  
United States

Contact Kristen Humphries

Customer Reference **SSS - Bibich ES\_20Rooms**

Date Quoted 02/16/2024

Inside Sales Contact Gabi Willert  
☎ 704-378-6500  
g.willert@vsamerica.com

Territory Manager Kristen Humphries  
☎ 317-437-7944  
k.humphries@vsamerica.com

To Whom It May Concern:

Please note the following pricing has been presented in net values, based on the stated models, attributes, and quantities. Any alterations may be subject to updated pricing.

Pricing is valid for 30 days\* for projects delivering within 9 months of the receipt of a complete PO. Orders with delivery requirements outside of 9 months must be requoted. Please discuss specific project requirements with your VS America Territory Manager.

Freight costs to a single delivery address within the continental US are included if the total net amount is over \$40,000 USD. Please refer to the VS Freight Terms for a complete list of restrictions and exclusions. Installation is not included in unit pricing.

Please check all details prior to submitting an order. Where details have been left unspecified in the request, default selections have been quoted. If you have any questions, please contact your Inside Sales Representative or Territory Manager at the numbers shown above.

Best Regards,

VS America Inc.

\*Barring the announcement of a formal price increase.

Item	Model/Description	Quantity	Unit Net Price	Extended price
<b>1</b>	<b>1st Grade room ( 6 rooms)</b>			
<b>1.1</b>	23000 EcoTable-R, table, four-legged round tube frame	<b>150</b>	<b>\$ 281.20</b>	<b>\$ 42,180.00</b>
	<b>205 table height</b> 059 59cm size yellow <b>230 metal color</b> 063 anthracite <b>348 top</b> 055 Chipboard laminated <b>209 thickness</b> 190 19mm <b>356 color laminate</b> 035 andes grey <b>439 table top edge</b> 002 2.5mm plastic, r= 2.5mm <b>440 laminate color table top edge</b> 035 andes grey <b>515 equipment</b> 015 plastic box 7.5cm high anthra. <b>500 glides / castors</b> 086 2 Castors rear, 2 2K glides <b>903 packaging</b> 002 with export protection  <b>Width</b> 70.0 cm <b>Depth</b> 50.0 cm  <b>Unit List Price</b> \$ 370.00 <b>Discount (%)</b> 24.00000			
<b>1.2</b>	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	<b>180</b>	<b>\$ 117.80</b>	<b>\$ 21,204.00</b>
	<b>204 seat height</b> 035 35cm size yellow <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 155.00 <b>Discount (%)</b> 24.00000			
<b>1.3</b>	31506 PantoMova-LuPo, swivel chair, gas-spring height adjustment from 42.4-55.2cm, plastic sea(-backrest shell), size L with piggy-back suspension	<b>6</b>	<b>\$ 277.40</b>	<b>\$ 1,664.40</b>
	<b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 064 soft castors, height +2,5cm <b>608 mechanism</b> 008 3D rocking function <b>903 packaging</b> 002 with export protection  <b>Unit List Price</b> \$ 365.00 <b>Discount (%)</b> 24.00000			
<b>1.4</b>	45325 Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes: 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	<b>12</b>	<b>\$ 1,618.80</b>	<b>\$ 19,425.60</b>
	<b>506 sliding handle</b> 009 2 sliding handles <b>237 metal color handle</b> 063 anthracite <b>340 body</b> 001 chipboard décor <b>341 body color laminate</b> 035 andes grey <b>344 base type</b> 029 mobile, spec.castors, d= 10cm <b>361 finished back</b> 022 perforated metal <b>362 color finished back</b> 063 anthracite <b>505 equipment</b> 074 with magnet for linking <b>544 Row 1</b> 025 plast. boxes 15cm high anthrac <b>545 Row 2</b> 025 plast. boxes 15cm high anthrac <b>546 Row 3</b> 025 plast. boxes 15cm high anthrac <b>903 packaging</b> 002 with export protection  <b>Width</b> 105.5 cm <b>Height</b> 110.2 cm <b>Depth</b> 42.5 cm  <b>Unit List Price</b> \$ 2130.00 <b>Discount (%)</b> 24.00000			



Item	Model/Description	Quantity	Unit Net Price	Extended price
1.5	<b>D3825</b> Hokki, plastic stool for active sitting	30	\$ 91,20	\$ 2,736,00
	<b>204 seat height</b> 038 38cm size red <b>290 color</b> 029 dark blue <b>281 seat type / finish</b> 005 Foam overlay <b>903 packaging</b> 002 with export protection Unit List Price \$ 120,00 Discount (%) 24,00000			
1	<b>1st Grade room ( 6 rooms)</b>			<b>Section Total \$ 87,210,00</b>
2	<b>2nd Grade rooms ( 6 rooms)</b>			
2.1	<b>23000</b> EcoTable-R, table, four-legged round tube frame	150	\$ 281,20	\$ 42,180,00
	<b>205 table height</b> 064 64cm size red <b>230 metal color</b> 063 anthracite <b>348 top</b> 055 Chipboard laminated <b>209 thickness</b> 190 19mm <b>356 color laminate</b> 035 andes grey <b>439 table top edge</b> 002 2.5mm plastic, r= 2.5mm <b>440 laminate color table top edge</b> 035 andes grey <b>515 equipment</b> 015 plastic box 7.5cm high anthra. <b>500 glides / castors</b> 086 2 Castors rear, 2 2K glides <b>903 packaging</b> 002 with export protection Width 70,0 cm Depth 50,0 cm Unit List Price \$ 370,00 Discount (%) 24,00000			
2.2	<b>31400</b> PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	180	\$ 117,80	\$ 21,204,00
	<b>204 seat height</b> 038 38cm size red <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection Unit List Price \$ 155,00 Discount (%) 24,00000			
2.3	<b>31506</b> PantoMove-LuPo, swivel chair, gas-spring height adjustment from 42.4-55.2cm, plastic seat-backrest shell, size L with piggy-back suspension	6	\$ 277,40	\$ 1,664,40
	<b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 064 soft castors, height +2.5cm <b>608 mechanism</b> 008 3D rocking function <b>903 packaging</b> 002 with export protection Unit List Price \$ 365,00 Discount (%) 24,00000			

Item	Model/Description	Quantity	Unit Net Price	Extended price
2.4	45325 Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	12	\$ 1,618.80	\$ 19,425.60
	506 sliding handle 009 2 sliding handles			
	237 metal color handle 063 anthracite			
	340 body 001 chipboard décor			
	341 body color laminate 035 andes grey			
	344 base type 029 mobile, spec, castors, d= 10cm			
	361 finished back 022 perforated metal			
	362 color finished back 063 anthracite			
	505 equipment 074 with magnet for linking			
	544 Row 1 025 plast. boxes 15cm high anthrac			
	545 Row 2 025 plast. boxes 15cm high anthrac			
	546 Row 3 025 plast. boxes 15cm high anthrac			
	903 packaging 002 with export protection			
	Width 105,5 cm			
	Height 110,2 cm			
	Depth 42,5 cm			
	Unit List Price \$ 2130,00			
	Discount (%) 24,00000			
2.5	03B25 Hokki, plastic stool for active sitting	30	\$ 91.20	\$ 2,736.00
	204 seat height 038 38cm size red			
	290 color 029 dark blue			
	281 seat type / finish 005 Foam overlay			
	903 packaging 002 with export protection			
	Unit List Price \$ 120,00			
	Discount (%) 24,00000			
2	2nd Grade rooms ( 6 rooms)			Section Total \$ 87,210.00
3	3rd Grade rooms ( 2rooms )			
3.1	23000 EcoTable-R, table, four-legged round tube frame	60	\$ 281.20	\$ 16,872.00
	205 table height 071 71cm size green			
	230 metal color 063 anthracite			
	348 top 055 Chipboard laminated			
	209 thickness 190 19mm			
	356 color laminate 035 andes grey			
	439 table top edge 002 2,5mm plastic, r= 2,5mm			
	440 laminate color table top edge 035 andes grey			
	515 equipment 015 plastic box 7,5cm high anthra.			
	500 glides / castors 086 2 Castors rear, 2 2K glides			
	903 packaging 002 with export protection			
	Width 70,0 cm			
	Depth 50,0 cm			
	Unit List Price \$ 370,00			
	Discount (%) 24,00000			
3.2	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	70	\$ 117.80	\$ 8,246.00
	204 seat height 043 43cm size green			
	230 metal color 063 anthracite			
	280 seat / backrest plastic 029 dark blue			
	500 glides / castors 040 2-component glides			
	903 packaging 002 with export protection			
	Unit List Price \$ 155,00			
	Discount (%) 24,00000			

Item	Model/Description	Quantity	Unit Net Price	Extended price
3.3	<b>31506</b> PantMove-LuPo, swivel chair, gas-spring height adjustment from 42,4-55,2cm, plastic seat-backrest shell, size L with piggy-back suspension	2	\$ 277.40	\$ 554,80
	<b>230 metal color</b> 063 anthracite			
	<b>280 seat / backrest plastic</b> 029 dark blue			
	<b>500 glides / castors</b> 064 soft castors, height +2,5cm			
	<b>608 mechanism</b> 008 3D rocking function			
	<b>903 packaging</b> 002 with export protection			
	Unit List Price \$ 365.00			
	Discount (%) 24.00000			
3.4	<b>45325</b> Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7,5cm high or 5 plastic boxes 15cm high per row or with 4-way or B-way wardrobe hook	4	\$ 1,618.80	\$ 6,475.20
	<b>506 sliding handle</b> 009 2 sliding handles			
	<b>237 metal color handle</b> 063 anthracite			
	<b>340 body</b> 001 chipboard décor			
	<b>341 body color laminate</b> 035 andes grey			
	<b>344 base type</b> 029 mobile, spec.castors, d= 10cm			
	<b>361 finished back</b> 022 perforated metal			
	<b>362 color finished back</b> 063 anthracite			
	<b>505 equipment</b> 074 with magnet for linking			
	<b>544 Row 1</b> 025 plast. boxes 15cm high anthrac			
	<b>545 Row 2</b> 025 plast. boxes 15cm high anthrac			
	<b>546 Row 3</b> 025 plast. boxes 15cm high anthrac			
	<b>903 packaging</b> 002 with export protection			
	Width 105,5 cm			
	Height 110,2 cm			
	Depth 42,5 cm			
	Unit List Price \$ 2130.00			
	Discount (%) 24.00000			
3.5	<b>03825</b> Hokki plastic stool for active sitting	10	\$ 95.00	\$ 950.00
	<b>204 seat height</b> 046 46cm size blue			
	<b>290 color</b> 029 dark blue			
	<b>281 seat type / finish</b> 005 Foam overlay			
	<b>903 packaging</b> 002 with export protection			
	Unit List Price \$ 125.00			
	Discount (%) 24.00000			
3	<b>3rd Grade rooms ( 2rooms )</b>			<b>Section Total \$ 33,098.00</b>
4	<b>4th Grade rooms ( 6 rooms )</b>			
4.1	<b>23000</b> EcoTable-R, table, four-legged round tube frame	180	\$ 281.20	\$ 50,616.00
	<b>205 table height</b> 071 71cm size green			
	<b>230 metal color</b> 063 anthracite			
	<b>348 top</b> 055 Chipboard laminated			
	<b>209 thickness</b> 190 19mm			
	<b>356 color laminate</b> 035 andes grey			
	<b>439 table top edge</b> 002 2.5mm plastic, r= 2,5mm			
	<b>440 laminate color table top edge</b> 028 natural maple laminate			
	<b>515 equipment</b> 015 plastic box 7,5cm high anthra.			
	<b>500 glides / castors</b> 086 2 Castors rear, 2 2K glides			
	<b>903 packaging</b> 002 with export protection			
	Width 70,0 cm			
	Depth 50,0 cm			
	Unit List Price \$ 370.00			
	Discount (%) 24.00000			

Item	Model/Description	Quantity	Unit Net Price	Extended price
4.2	<b>31400</b> PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	210	\$ 117.80	\$ 24,738.00
	<b>204 seat height</b> 043 43cm size green <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection Unit List Price \$ 155.00 Discount (%) 24.00000			
4.3	<b>31506</b> PantoMove-LuPo, swivel chair, gas-spring height adjustment from 42.4-55.2cm, plastic seat-backrest shell, size L with piggy-back suspension	6	\$ 277.40	\$ 1,664.40
	<b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 064 soft castors, height +2,5cm <b>608 mechanism</b> 008 3D rocking function <b>903 packaging</b> 002 with export protection Unit List Price \$ 365.00 Discount (%) 24.00000			
4.4	<b>45325</b> Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7.5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	12	\$ 1,618.80	\$ 19,425.60
	<b>506 sliding handle</b> 009 2 sliding handles <b>237 metal color handle</b> 063 anthracite <b>340 body</b> 001 chipboard décor <b>341 body color laminate</b> 035 andes grey <b>344 base type</b> 029 mobile, spec.castors, d= 10cm <b>361 finished back</b> 022 perforated metal <b>362 color finished back</b> 063 anthracite <b>505 equipment</b> 074 with magnet for linking <b>544 Row 1</b> 025 plast. boxes 15cm high anthrac <b>545 Row 2</b> 025 plast. boxes 15cm high anthrac <b>546 Row 3</b> 025 plast. boxes 15cm high anthrac <b>903 packaging</b> 002 with export protection Width 105.5 cm Height 110.2 cm Depth 42.8 cm Unit List Price \$ 2130.00 Discount (%) 24.00000			
4.5	<b>03825</b> Hokki, plastic stool for active sitting	30	\$ 95.00	\$ 2,850.00
	<b>204 seat height</b> 046 46cm size blue <b>290 color</b> 029 dark blue <b>281 seat type / finish</b> 005 Foam overlay <b>903 packaging</b> 002 with export protection Unit List Price \$ 125.00 Discount (%) 24.00000			
4	<b>4th Grade rooms ( 6 rooms )</b>			<b>Section Total \$ 99,294.00</b>
5	<b>Room OT/PT</b>			

Item	Model/Description	Quantity	Unit Net Price	Extended price
5.1	23095 EcoTable-R, table, four-legged round tube frame	1	\$ 596.60	\$ 596.60
	205 table height 064 64cm size red			
	230 metal color 063 anthracite			
	348 top 055 Chipboard laminated			
	209 thickness 190 19mm			
	356 color laminate 035 andes grey			
	439 table top edge 002 2.5mm plastic, r= 2.5mm			
	440 laminate color table top edge 035 andes grey			
	500 glides / castors 083 2 Castors left, 2 2K glides			
	903 packaging 002 with export protection			
	Width 160,0 cm			
	Depth 90,0 cm			
	Unit List Price \$ 785.00			
	Discount (%) 24.00000			
5.2	23095 EcoTable-R, table, four-legged round tube frame	1	\$ 596.60	\$ 596.60
	205 table height 071 71cm size green			
	230 metal color 063 anthracite			
	348 top 055 Chipboard laminated			
	209 thickness 190 19mm			
	356 color laminate 035 andes grey			
	439 table top edge 002 2.5mm plastic, r= 2.5mm			
	440 laminate color table top edge 035 andes grey			
	500 glides / castors 083 2 Castors left, 2 2K glides			
	903 packaging 002 with export protection			
	Width 160,0 cm			
	Depth 90,0 cm			
	Unit List Price \$ 785.00			
	Discount (%) 24.00000			
5.3	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	3	\$ 117.80	\$ 353.40
	204 seat height 035 35cm size yellow			
	230 metal color 063 anthracite			
	280 seat / backrest plastic 029 dark blue			
	500 glides / castors 040 2-component glides			
	903 packaging 002 with export protection			
	Unit List Price \$ 155.00			
	Discount (%) 24.00000			
5.4	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	3	\$ 117.80	\$ 353.40
	204 seat height 038 38cm size red			
	230 metal color 063 anthracite			
	280 seat / backrest plastic 029 dark blue			
	500 glides / castors 040 2-component glides			
	903 packaging 002 with export protection			
	Unit List Price \$ 155.00			
	Discount (%) 24.00000			
5.5	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	3	\$ 117.80	\$ 353.40
	204 seat height 043 43cm size green			
	230 metal color 063 anthracite			
	280 seat / backrest plastic 029 dark blue			
	500 glides / castors 040 2-component glides			
	903 packaging 002 with export protection			
	Unit List Price \$ 155.00			
	Discount (%) 24.00000			
5	Room OT/PT			Section Total \$ 2,253.40
6	Reading Specialist			



Item	Model/Description	Quantity	Unit Net Price	Extended price
6.1	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	10	\$ 117.80	\$ 1,178.00
	<b>204 seat height</b> 043 43cm size green <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection  Unit List Price \$ 155.00 Discount (%) 24.00000			
6.2	45325 Shift+ Landscape low cabinet, 2 intermediate partitions, for up to 3 rows with adjustable shelf inserts or with guide plates, each for a maximum of 10 plastic boxes 7,5cm high or 5 plastic boxes 15cm high per row or with 4-way or 8-way wardrobe hook	2	\$ 1,618.80	\$ 3,237.60
	<b>506 sliding handle</b> 009 2 sliding handles <b>237 metal color handle</b> 063 anthracite <b>340 body</b> 001 chipboard décor <b>341 body color laminate</b> 035 andes grey <b>344 base type</b> 029 mobile, spec.castors, d= 10cm <b>361 finished back</b> 022 perforated metal <b>362 color finished back</b> 063 anthracite <b>505 equipment</b> 074 with magnet for linking <b>544 Row 1</b> 025 plast. boxes 15cm high anthrac <b>545 Row 2</b> 025 plast. boxes 15cm high anthrac <b>546 Row 3</b> 025 plast. boxes 15cm high anthrac <b>903 packaging</b> 002 with export protection  Width 105.5 cm Height 110.2 cm Depth 42.5 cm  Unit List Price \$ 2130.00 Discount (%) 24.00000			
6	<b>Reading Specialist</b>			<b>Section Total \$ 4,415.60</b>
7	<b>Counselor's Office</b>			
7.1	31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	6	\$ 117.80	\$ 706.80
	<b>204 seat height</b> 043 43cm size green <b>230 metal color</b> 063 anthracite <b>280 seat / backrest plastic</b> 029 dark blue <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection  Unit List Price \$ 155.00 Discount (%) 24.00000			
7.2	23015 EcoTable-R, half-circle table, four-legged round tube frame, dia, 130cm	2	\$ 452.20	\$ 904.40
	<b>205 table height</b> 071 71cm size green <b>230 metal color</b> 063 anthracite <b>348 top</b> 055 Chipboard laminated <b>209 thickness</b> 190 19mm <b>356 color laminate</b> 035 andes grey <b>439 table top edge</b> 002 2.5mm plastic, r= 2.5mm <b>440 laminate color table top edge</b> 028 natural maple laminate <b>500 glides / castors</b> 040 2-component glides <b>903 packaging</b> 002 with export protection  Unit List Price \$ 595.00 Discount (%) 24.00000			
7	<b>Counselor's Office</b>			<b>Section Total \$ 1,511.20</b>
8	<b>Speech</b>			

Item	Model/Description	Quantity	Unit Net Price	Extended price
8.1	<b>31400</b> PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	12	\$ 117.80	\$ 1,413.60
	<b>204 seat height</b> 043 43cm size green			
	<b>230 metal color</b> 053 anthracite			
	<b>280 seat / backrest plastic</b> 029 dark blue			
	<b>500 glides / castors</b> 040 2-component glides			
	<b>903 packaging</b> 002 with export protection			
	Unit List Price \$ 155.00			
	Discount (%) 24.00000			
8	Speech			Section Total \$ 1,413.60

**Section Overview**

<b>Section</b>	<b>Section Description</b>	<b>Section Total</b>
1	1st Grade room ( 6 rooms)	\$ 87,210.00
2	2nd Grade rooms ( 6 rooms)	\$ 87,210.00
3	3rd Grade rooms ( 2rooms )	\$ 33,098.00
4	4th Grade rooms ( 6 rooms )	\$ 99,294.00
5	Room OT/PT	\$ 2,253.40
6	Reading Specialist	\$ 4,415.60
7	Counselor's Office	\$ 1,611.20
8	Speech	\$ 1,413.60
<b>Subtotal</b>		<b>\$ 316,505.80</b>
<b>Installation</b>		<b>\$ 22,155.00</b>
<b>Total</b>		<b>\$ 338,660.80</b>

Payment Terms: Immediate Payment

Please send POs to: [orders@vsamerica.com](mailto:orders@vsamerica.com)

**Sharp School Services, Inc**  
**6400 Lincolnway**  
**Hobart, Indiana 46342**




**Toll Free: 800-578-9972**  
**Fax: 219-942-4215**  
[www.sharpschoolservices.com](http://www.sharpschoolservices.com)





**Quotation**

<b>Bill to:</b> Bibich Elementary School 14600 W. 81st St. Dyer, IN 46311	<b>Ship to:</b> Lake Central School Corporation 14600 W. 81st St. Dyer, IN 46311
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**Date:** February 27, 2024  
**Quote #** BE020224R2  
**Expires in 45 days**  
**Rep:** Drew Kurz

**Tera Cabinets/Teacher Chairs-22 Classrooms**

Vendor	Item #	Item Description	QTY	Unit Price	Estimated Price
Flagship Carpets	FE404-44A	ABC Seating Carpet. 7'6 x 12'. 30 squares for seating. For all 1st grade rooms 	6	\$ 360.00	\$ 2,160.00
DKA	TER-4025	4 drawer letter file, vertical, locking, 25" deep x 15" wide x 52" high Metal color: Light gray Not on National Contract 	27	\$ 376.00	\$ 10,152.00
SitOnIt	2223 F A128 B1 VG2 C17 B0 MC20 FC1 Z1 KD	Wit task chair. Mesh midback. Vinyl seat. Height adjustable arms. Carpet and hard floor casters. Standard synchro mechanism. Mesh: MC20-Oynx Vinyl Seat: Slide, Electric Blue Omnia Contract R191803 - TVR # 914440 	32	\$ 373.00	\$ 11,936.00

WB	TD7374-95UNET-AC-LPD-S/C	<p>Teachers Mobile Desk with Three Drawer Cabinet, Une-T Leg, Bullet Top, 60" Width, 22" Depth, 30.375" Height, Finished Both Ends, Gang Lock, Large Pencil Drawer, Perforated Metal Modesty Panel w/Wire Management</p> <p>Laminate Top: Burnt Strand FO 6307-58 Lotz Armor Edge: Black Metal: Textured Black</p> <p>TIPS National Contract Pricing TIPS # 210305</p> 	28	\$ 958.00	\$ 26,824.00
WB	PNX7833-ADJ	<p>Elevate Teacher's Lectern 30" Crescent w/Pneumatic X Base, 29"-42" Adjustable Height. Foot Pedal Adjustment, Casters &amp; Grand Hank Glides</p> <p>Laminate Top: Burnt Strand FO 6307-58 Lotz Armor Edge: Black Metal: Textured Black</p> <p>TIPS National Contract Pricing TIPS # 210305</p> 	22	\$ 431.00	\$ 9,482.00
WB	ELS7226-EJA-CV-S05	<p>Horseshoe 48x72x1.25 ELO Table. 2" Straight round adj. height legs Adjustable height legs from 21.25"-34.25"</p> <p>Laminate Top: Grey Nebula WI 4622-60 Lotz Armor Edge: Black Metal: Textured Black</p> <p>TIPS National Contract Pricing TIPS # 210305</p>  <p>ELS7226-EJA04-CV-S05</p>	24	\$ 500.00	\$ 12,000.00
WB	Freight	<p>Cost to ship all items directly to Bibich Elementary. Liftgate charge included</p>	1	\$ 1,278.00	\$ 1,278.00
Media Tech	TTMSS-351217-990-003880-000	<p>Table Top Mail Sorter Storage, ~35"W x 12"D x 17-1/2"H TFL with PVC edge banding. Unit to have 5 slots high x 3 slots wide. Shelves to be 3/4" thick and fixed in place. To have finished back.</p> <p>Laminate: Sunset Grey</p> <p>National Coop Purchasing Alliance #14-15</p> 	40	\$ 398.00	\$ 15,920.00



Media Tech	Freight	Cost to ship all components to Bibich Elementary	1	\$ 940.00	\$ 940.00
KRS	RDI	Install of Teacher Desks, Horseshoe Tables and Teacher mobile station (0.7)	1	\$ 5,889.00	\$ 5,889.00
SSS	RDI	Install of Teacher Chairs and File Cabinets, Mail Slot Cabinets	1	No Charge	No Charge
<b>Contract Numbers must appear on your PO where they are available</b>				<b>Total</b>	<b>\$ 96,581.00</b>

All prices include freight charges.

Prices include unloading at time of delivery.

Prices include assembly and installation.

Thank you for the opportunity to quote,

*Drew Kurz*

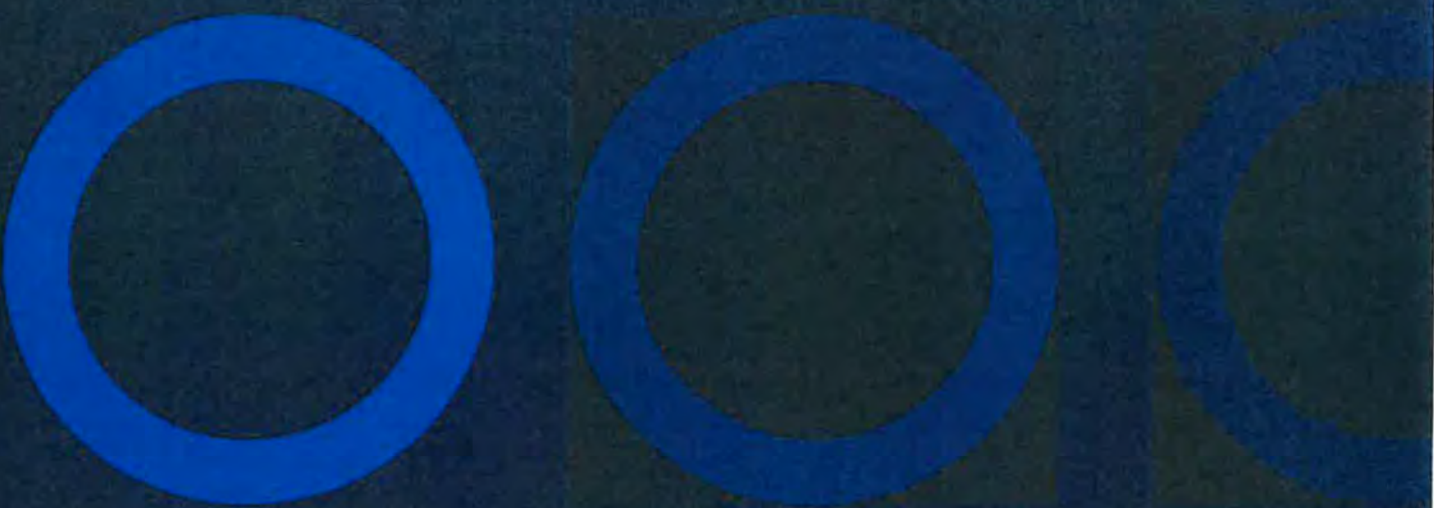
Unload: Sharp	Install: Sharp
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# Pathway to Procurement:

ACHIEVING SUCCESS TOGETHER

*A step-by-step guide to purchasing through OMNIA Partners*





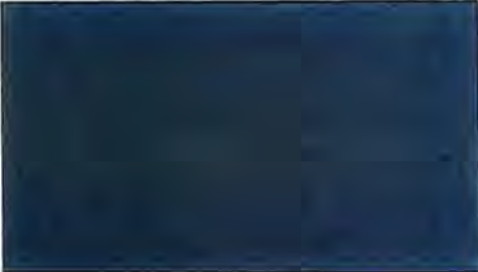
# Contents

- 02 Introduction
- 05 Establish Clear Objectives
- 06 Your Ally in the Purchasing Process
- 07 Browse Solutions
- 10 Data and Reporting Tools
- 11 Supplier Partner Relationships
- 13 Inform and Educate Your Team
- 14 Free Membership
- 16 Navigate with Confidence






# A Guide for Newcomers



OMNIA Partners (and procurement in general) comes with several terms that can quickly become overwhelming. Let's do a quick breakdown of some acronyms and key definitions you may run across when learning about us!





**Cooperative or Group Purchasing Organization (GPO):** An entity, like OMNIA Partners, which helps businesses and organizations (often within the same industry or sector) combine their buying power to secure improved supplier deals, including (but not limited to) pricing, terms, and conditions.

**Public Sector:** This area of business pertains specifically to participating agencies of OMNIA Partners that are in the local and state government, K-12, higher education, and nonprofit industries.

**Private Sector:** This area of business pertains specifically to members of OMNIA Partners that consist of enterprise and corporate businesses, private equity firms, their portfolio companies, and multifamily housing and commercial real estate.

**Total Cost of Ownership (TCO):** A comprehensive financial analysis that considers all the direct and indirect costs associated with acquiring, operating, and maintaining a product, asset, or service throughout its entire lifecycle.





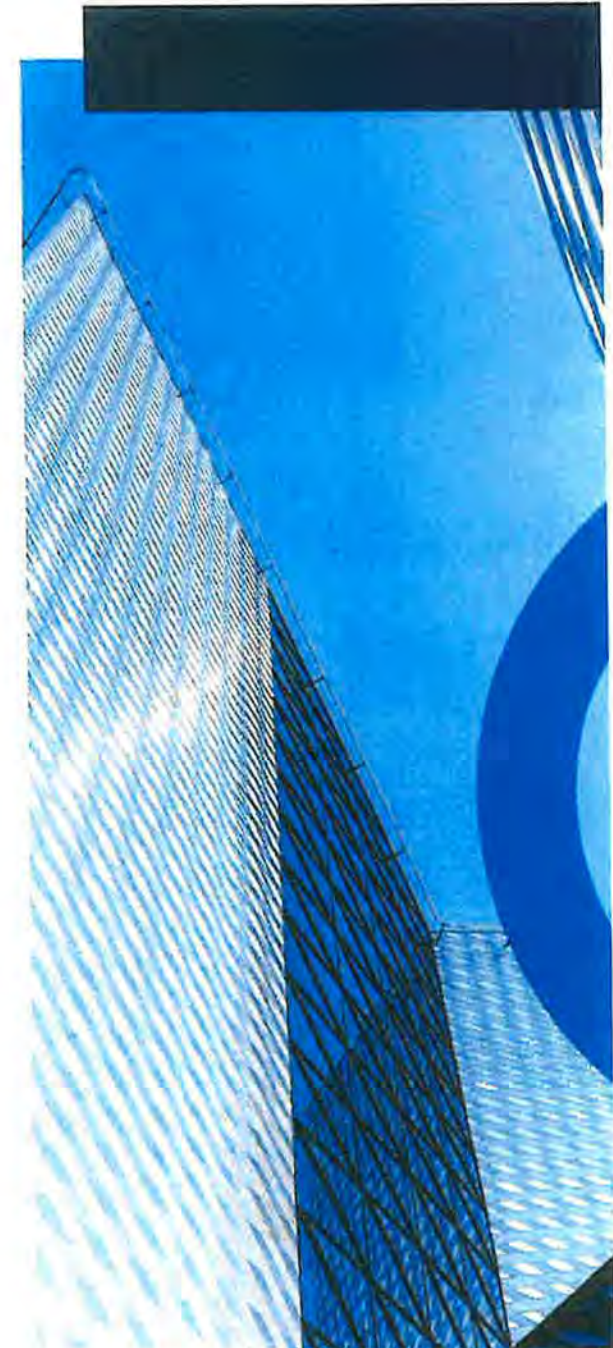
# Establish Clear Objectives

## Goal setting and planning.

A group purchasing organization (GPO) leverages the collective buying power of its members to secure discounted prices on the goods and services they need to run their business. Partnering with a GPO gives you immediate access to numerous solutions, all in one place, that help you better manage and streamline your procurement process. When looking for a GPO to partner with, it's important to keep in mind that they are not all created equal and offer numerous diverse benefits and additional value adds.

Start by assessing the current state of your organization's spend cube to discover where your gaps are or where your budget is undermanaged. This is the perfect opportunity for your team to set new goals and decide if you are reaching for savings, efficiency, easy access to solutions, compliance, or all of the above.

Not sure how or where to get started? Your OMNIA Partners representative is here to support you from the very beginning with available tools and solutions.





# Browse Solutions

**Explore contract offerings and other savings opportunities.**

## CONTRACT OFFERINGS

If you have a need, we have a solution. The breadth and depth of our portfolio makes us your first stop in the procurement process.

Visit our website to explore our range of agreements and initiate the supplier selection process tailored to your requirements. Sort contracts by industry, category, and keywords to customize your experience based on your specific needs.

When utilizing OMNIA Partners contracts, you can rest easy knowing the agreement is being monitored at all times. We have a team dedicated to lifecycle management of all of the contracts in our portfolio.

## OPUS

Our revolutionary e-commerce technology platform for public sector agencies to procure the goods and services needed through one single access, one single experience. Not only can you buy through compliant contracts from industry leading suppliers, but you will also be able to instantly connect with supplier representatives for assistance.

## SUBJECT MATTER EXPERTS

Utilize our team of industry experts to help you make informed buying decisions within the categories of: Furniture, MRO & Facilities, HR & Contingent Workforce, IT & Telecom, Freight & Logistics, and Food.

Our SME's will identify custom solutions that deliver savings and streamline operations for a more efficient procurement process.





**600,000+**

Member locations  
throughout the U.S.



**94%**

Population served by agencies  
utilizing OMNIA Partners

**09**



# Supplier Relationships

Buy with confidence. Our history of building lasting relationships and delivering exceptional service has consistently driven value for our members for nearly 30 years. We will help you deepen your supplier relationships in three key ways:



## ACHIEVING POWER & SCALE

Rather than facing delays in building individual relationships, a GPO partner leverages collective business purchasing power for improved pricing, service levels, and supplier representation.

GPOs forge stronger supplier relationships than individual teams, making them a powerful asset in volatile markets for your organization.



## MANAGING TOTAL COST OF OWNERSHIP

When sourcing products and services during challenging times, prioritize total cost of ownership (TCO) analysis to account for all potential lifetime costs. Relying on your GPO's supplier relationships can reduce risks and let experts guide you through TCO management in your transactions.



## MONITORING RELATIONSHIPS

Strategic GPO suppliers offer unique capabilities that enhance operational efficiency. Procurement leaders, dealing with various categories in a large spend cube, often lack the time and resources to manage individual supplier relationships. Amidst market challenges and shortages, continuous communication between the GPO and suppliers fosters problem-solving, innovation, and product development.

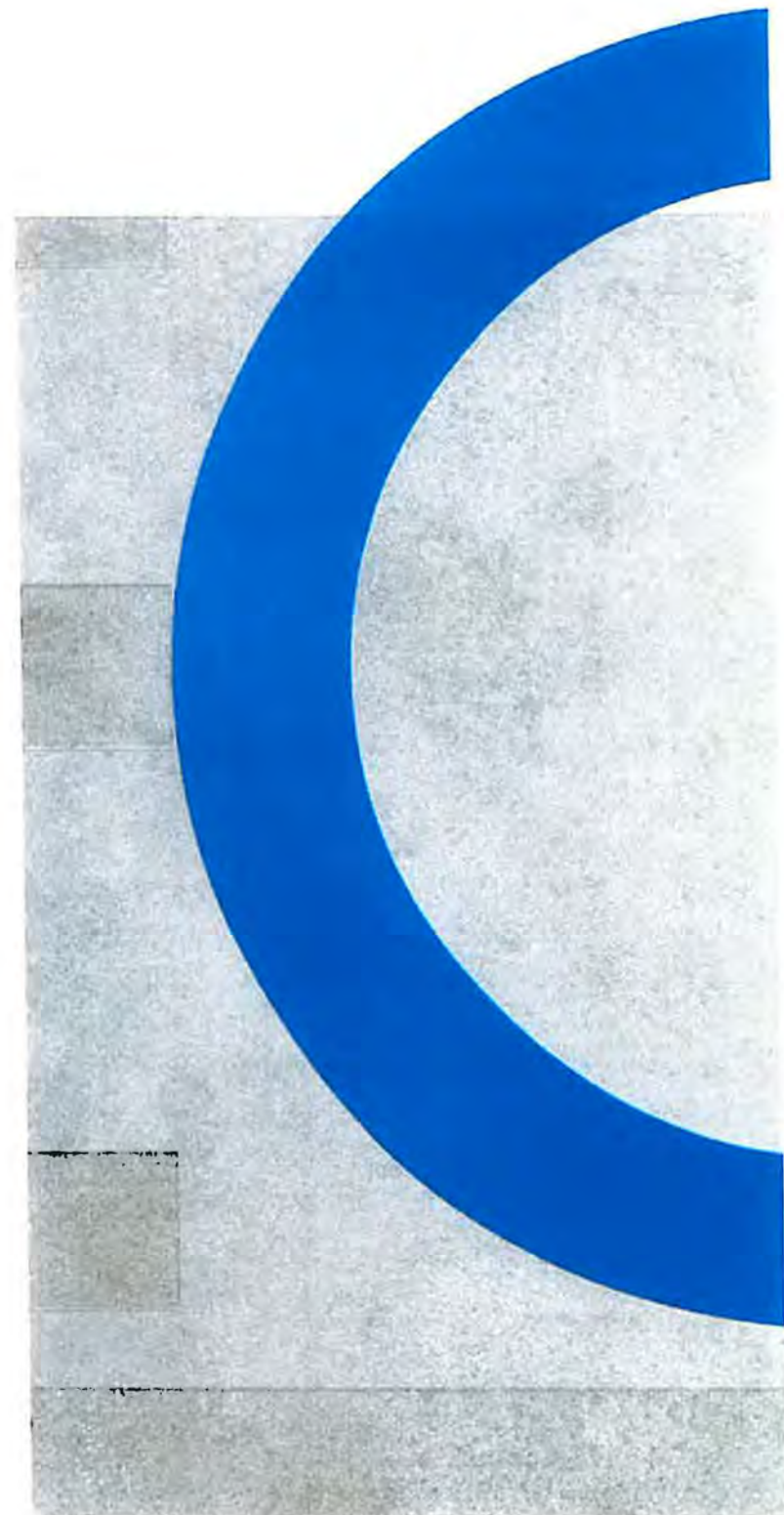
# Inform & Educate Your Team

**Explain the value and benefits of group purchasing to your stakeholders.**

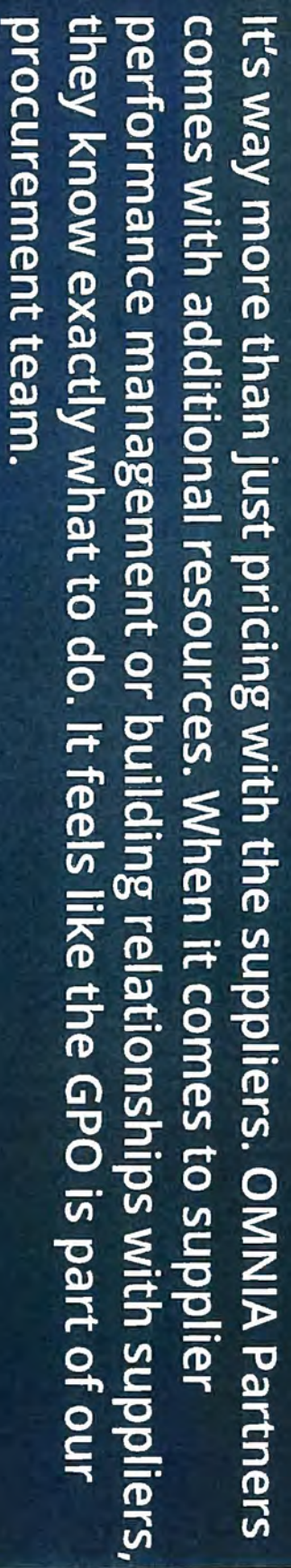
Having complete GPO buy-in from your team is key to success. Making sure everyone understands the meaning behind the “why” you are using a GPO and how to utilize the tools available will bring your organization the most value and savings.

Browse our [resources library](#) to dive into countless blogs on procurement and group purchasing as well as hear from your peers by reading success stories.

For public sector professionals specifically, we have a [landing page](#) that contains resources you may need to educate your team on cooperative purchasing.





A large, stylized blue quotation mark graphic, consisting of two thick, curved lines that form the opening of a quote. It is positioned on the right side of the page, partially overlapping the blue background and the dark blue text box.A dark blue rectangular text box with a thin white border, containing white text. It is positioned on the right side of the page, overlapping the blue background and the large quotation mark graphic. The text is centered within the box and reads: "It's way more than just pricing with the suppliers. OMNIA Partners comes with additional resources. When it comes to supplier performance management or building relationships with suppliers, they know exactly what to do. It feels like the GPO is part of our procurement team."

It's way more than just pricing with the suppliers. OMNIA Partners comes with additional resources. When it comes to supplier performance management or building relationships with suppliers, they know exactly what to do. It feels like the GPO is part of our procurement team.

*Russell Bennett, Caliber Collision*





As your ally in the purchasing process, OMNIA Partners is dedicated to optimizing procurement for your organization. Our goal is to improve the way your organization identifies, evaluates, and procures what they need at the best value. With free membership, you'll gain full access to our portfolio of leading national supplier contracts, spend visibility, analytics, and subject matter experts to help you identify more strategic and efficient ways to procure. We are here to help you achieve your procurement goals while saving you time and money along the way.

Discover a better way to buy at [www.omniapartners.com](http://www.omniapartners.com)





# OMNIA Partners & VS America, Inc.

**PUBLIC SECTOR | K-12, HIGHER EDUCATION, STATE & LOCAL GOVERNMENT**

Awarded by Region 4 Education Service Center for furniture and installation, VS America believes that successful learning should balance the needs of the body, mind, and soul. They always encourage mobility and natural curiosity. VS' agile products empower students to engage their senses while learning, creating a heightened focus, stronger motivation, and a sense of well-being.

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**Contract #R191818**

## VS America Products & Services

- Furniture, Installation and Related Services
- Contract Term: May 1, 2020 through April 30, 2023
- Option to renew for two (2) additional one-year periods through April 30, 2025  
RENEWED THROUGH April 30, 2024
- Complete Catalog Offering: Furniture Solutions, Office Furniture, K-12 and Higher Education, Montessori, Ergonomics
- Standard Product Warranty of 10 years
- Pricing/Discount: Discount Off List Pricing

## VS America, Inc.

VS America, Inc. provides adaptable, ergonomic, and environmentally-friendly educational furniture solutions which allow for the creation of flexible learning environments. VS America originates from a history of ergonomic innovation that dates back to 1898.

## OMNIA Partners

OMNIA Partners is your trusted ally in the purchasing process, dedicated to optimizing procurement for your organization. Discover a better way to buy with free membership.



## ERGONOMIC FURNITURE

It's crucial that each and every student has a chair and table which suits their individual height. With ergonomic furniture, students can sit dynamically and experience physical, mental, and developmental benefits. Physical well-being and flexibility help create ideal conditions for authentic learning. VS offers chairs and tables in varying sizes, or that are easily adjusted to the appropriate height, so every student has their perfect fit.

## QUALITY

VS furniture combines a uniquely distinctive design with resilience and durability. Our furniture is fully-assembled in our manufacturing plant so it's delivered in one piece to the school – ensuring quality control every time.

## SUSTAINABILITY

For VS, sustainable business practice means always behaving responsibly towards people, the environment, and society. We produce our furniture in an environmentally friendly way, and we are actively committed to greater sustainability.

## FOR THE CLASSROOM AND BEYOND

VS offers a range of products for classrooms, media centers, cafeterias, common spaces, and more.

## SERVING PUBLIC AGENCIES

All cooperative agreements are competitively solicited and publicly awarded by a lead public agency/government entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. These lead agencies are considered some of the best public procurement organizations in the nation and are available to answer questions or discuss the contracting process in detail.

## DURABILITY

VS furniture undergoes extensive testing, ensuring the utmost quality and durability. We go to unusual lengths to design safe furniture that weathers rambunctious students and the test of time.

## HOW CAN YOU BECOME A PARTICIPANT?

- Go to [public.omniapartners.com/registration](https://public.omniapartners.com/registration)
- Complete the Registration form and click "Register Now"



**JAMES**

# Lake Central School Corporation

8260 Wicker Avenue  
Tel: (219) 365-8507

St. John, IN 46373  
Fax: (219) 365-6406

website: [lcsc.us](http://lcsc.us)



Lawrence Veracco, Ph. D.  
Superintendent

Rob James  
Director of Business Services

To: Board of School Trustees

From: Mr. Rob James, Director of Business Services

Date: February 29, 2024

**RE: Board Meeting March 4, 2024**

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## **Donations (Action Required)** **Received**

### **Given**

Kolling Elementary School recently held their Jump Rope for Heart fundraiser for the American Heart Association (AHA) and raised \$5,937.25. \$5,807.25 of that amount was paid directly to the AHA; the school would like to donate the \$130 collected locally to the AHA.

The Administration recommends approving the donations as indicated above.

## **Extra-Curricular Purchases (Action Required)**

The Kahler Middle School Athletic Department would like to purchase a new timing system for their track program. The equipment would cost an estimated \$8,520 and would be paid from the Boys Track, Girls Track, and Athletics Extra Curricular Accounts.

The Administration recommends approving the extra-curricular purchase indicated above.

## **ADM Update**

In your board packet, I have provided the Board with a summary of our February '24 ADM count and how each building compares to the September '23 count conducted in the fall.

Grade	Fall 2023 ADM	Feb 2024 ADM	Difference
K	572	577	5
1	610	615	5
2	675	666	(9)
3	618	611	(7)
4	726	729	3
Elementary Subtotal	3,201	3,198	(3)
5	696	693	(3)
6	640	628	(12)
7	741	731	(10)
8	754	749	(5)
Middle School Subtotal	2,831	2,801	(30)
9	674	673	(1)
10	752	738	(14)
11	756	743	(13)
12	806	741	(65) *
LCHS Subtotal	2,988	2,895	(93)
<b>TOTAL</b>	<b>9,020</b>	<b>8,894</b>	<b>(126)</b>

\* = LCHS had 62 December graduates

School	Fall 2023 ADM	Feb 2024 ADM	Difference
Bibich	497	502	5
Homan	441	438	(3)
Kolling	630	624	(6)
Peifer	444	446	2
Protsman	642	642	-
Watson	547	546	(1)
Elementary Subtotal	3,201	3,198	(3)
Grimmer	788	775	(13)
Clark	1,097	1,087	(10)
Kahler	946	939	(7)
Middle School Subtotal	2,831	2,801	(30)
LCHS	2,988	2,895	(93) *
<b>TOTAL</b>	<b>9,020</b>	<b>8,894</b>	<b>(126)</b>

\* = LCHS had 62 December graduates

Summary of ADM Change from Sept '23 to Feb '24

Move Ins & New LCSC Enrollments: 103

Withdrawals:

Midyear Graduates / GED's 62

Moved To Another School District in Indiana 76

Moved Out of State 40

Homeschooled 14

Online School 19

No shows / dropped out 11

Expelled 5

Removed for Residency 2

229

Net Change: (126)